



**GRAIN
PRODUCERS SA**

The voice of South Australian growers

2018-19 Annual Report



The voice of South Australian growers

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144 FACEBOOK POSTS



99 STAKEHOLDER MEETINGS



57 ARTICLES IN PRINT MEDIA
FROM JANUARY TO JUNE



26 HEAVY VEHICLE CHAIN OF
RESPONSIBILITY WORKSHOPS



25 MENTIONS IN STATE PARLIAMENT



16 MAJOR SPEECHES TO INDUSTRY



13 MEDIA RELEASES



8 EMERGING LEADERS ANNOUNCED



7 POLICY PAPERS DELIVERED



4 PARLIAMENTARY HEARINGS



1 SPECIAL GENERAL MEETING TO
AMEND THE CONSTITUTION

Chairman's report

- Wade Dabinett

I am pleased to present GPSA's 2018-19 Annual Report

Growers across the state have seen a wide variety of seasonal conditions over the past two seasons. Low to medium rainfall areas, like the state's southern Mallee where my farm is based, have been doing it tough. Many areas are on a knife edge and are nervously waiting for rain in this critical period.

The importance of a strong grower advocacy body is highlighted in light of these tough seasonal conditions. Growers and GPSA both face financial pressures as a result, but GPSA's funding model has given us a stable position that enables high-quality advocacy despite these seasonal variations.

In 2018/19 GPSA has been successful in anticipating, reacting, and steering the Government's policy agenda in the areas that matter to our industry. I am pleased to say that our advocacy has been unrelenting and of the highest quality. SA's grain producers should be confident that GPSA has and will continue to secure the future of our industry.

We have continued to build important relationships across the political aisles, including with Minister Tim Whetstone and his opposition counterpart Eddie Hughes. On behalf of growers, we have appeared before parliamentary committees on the GM moratorium and the CFS powers inquiry. We have also continued to work with all parties and the crossbench on the Mining Bill, and we have built the political support needed to secure funding for the South Australian Grain Industry Blueprint.

The arrival of Caroline Rhodes as CEO presented the Board with the opportunity to set new priorities through a strategic and organisational review. Caroline and the Board have worked seamlessly together to critically consider how GPSA works. As a result, we have significantly reformed what we do and how we do it. Our policy development role for example is now more flexible and draws in specialist experience by using taskforces which meet to consider issues as and when they arise.

I would like to extend my thanks to both Caroline and the Board for their work over what has been a big 12 months. We are already seeing the results of Caroline's diligent work on behalf of the

industry, and the Board's dynamic, as a reflection of industry, would be the envy of many other similar organisations.

In my report last year, I said that members would be presented with changes to GPSA's constitution following the strategic and organizational review. On 30 May, a range of amendments were put to members at a Special General Meeting. These were overwhelmingly approved, with 94% present voting in favour. Growers can be confident that this reform will strengthen GPSA's political neutrality and establish the highest standards of corporate governance.

This year's AGM will be the first under the new constitutional arrangements. This year, three of GPSA's seven Member Elected Directors will renew their terms. I am delighted that Adrian McCabe, Jared Sampson, and Dion Woolford will continue to serve on GPSA's board after nominating unopposed.

In July 2019 we said farewell to Andrew Goode, who has served as an independent director since 2016. Andrew helped GPSA to mount the argument for a better balance in the mining bill debate, and also brought extensive corporate governance skills to the Board. I sincerely thank him for his service and commitment to South Australian growers.

Last year's poor season meant that GPSA saw a reduction in funding through the Primary Industries Funding Scheme. We have helped to offset this by attracting Commonwealth grants to deliver key projects, including the Chain of Responsibility workshop program. GPSA's strong financial position means that we continue to meet our requirements under the Primary Industries Funding Scheme Act and the management plan, and ensures that members will continue to enjoy a high level of service.

Finally, the small team of GPSA staff have worked tirelessly throughout the year. I would like to extend my thanks to them for the passion and energy which they bring to our industry.

I look forward to continuing as Chair throughout 2019/20.

Wade Dabinett
Chairman



CEO's report

- Caroline Rhodes

With \$1.7 billion in farmgate value and over 3,500 grain producing businesses, our industry makes a significant contribution to the state's economy and generates employment opportunities in regional and metropolitan South Australia.

GPSA exists to represent the concerns of the production sector and ensure that it remains viable and sustainable into the future. We do this by advocating and communicating on behalf of the broader industry with the stated goal of influencing policy in both government and commercial sectors.

As members would know from our regular newsletters, GPSA's government advocacy has taken on a renewed focus over the past year in the wake of the election of the Marshall Liberal Government.

GPSA has worked to build relationships with members of the government, opposition, and the crossbench to ensure that the views and interests of our members are well known.

The reform of the state's mining laws has been a key policy priority given the obvious impact that regulatory and legal change in that area will have on farming operations. GPSA has contributed a range of submissions, and at the time of writing, was actively working with members of Parliament's Upper House on practical amendments to the Bill.

GPSA has also taken a key role in reviewing the proposed changes to CFS powers of direction through Parliament's Select Committee process. The Committee's open deliberations provided growers with an opportunity to directly contribute to policy deliberations, resulting in a favourable common-sense outcome. GPSA is currently working with Minister Wingard to ensure that this outcome is implemented through changes to legislation.

Last year's GROWING SA conference also saw the Minister for Primary Industries the Hon. Tim Whetstone announce an independent review into SA's GM moratorium. GPSA welcomed the review and actively participated in its proceedings, leading to the release of findings in March that demonstrated that the moratorium had resulted in a \$33 million cost to growers. GPSA has also taken a key role in the Select Committee review

into the moratorium that is running parallel to the Independent Review. The Select Committee is yet to report on its findings. On August 19 2019 the Government announced that the moratorium would be removed from mainland SA and restricted to Kangaroo Island.

I am pleased to say that GPSA's work this year has extended beyond policy advocacy to provide direct services to grain growing businesses. In 2018/19 GPSA held a series of interactive, free and practical workshops to build producer knowledge of Chain of Responsibility Obligations. Over 500 producers attended these workshops, with 97% of participants recommending them to others.

GPSA has also announced that it will be leading and coordinating the development of a South Australian Grain Industry Blueprint for 2020-2030. The Blueprint will provide a strategic framework to enable long-term planning and inform private and public grain industry investment decisions.

In addition, GPSA was one of 24 organisations to recently receive a share of the \$5.4 million Heavy Vehicle Safety Initiative safety fund. These grants are provided by the Commonwealth through the National Heavy Vehicle Regulator. GPSA is excited to announce that members (and other Primary Producers SA commodity group members) will receive free tailored training on heavy vehicle road safety requirements following the announcement of the latest round of HVSI grants as a major project to be delivered over the next 18 months.

We are also investing in the future of our industry through our Emerging Leaders Program, modelled on the highly successful SAFF Future Leaders Program. GPSA's program is adapted for contemporary leadership challenges including social media and director responsibilities and will serve as a training ground; supporting succession planning for GPSA and its member organisations, through participation in committee structures and eventually at Board level.

I am delighted to lead GPSA's dedicated staff who have helped to make all of this a reality. I look forward to updating you on our continued progress at next year's AGM.

Caroline Rhodes
Chief Executive Officer



Climate adaptation: Australian grower perspective

SA

IGC **GRAINS**
CONFERENCE 2019
11 - 12 June | Congress Centre, 28 Great Russell Street, London

Background

Grain Producers SA (GPSA) is the peak industry body for South Australian grain growers. GPSA is non-political and represents producers to government, the community and industry, including grain marketers, exporters, storage and handlers, researchers and farm input suppliers.

GPSA's objectives are to:

- Represent the views of South Australian grain producers to government, industry and the community on grains issues.
- Develop and implement policies that support the economic and environmental sustainability of the South Australian grain industry.
- Promote South Australia's Grain Producers, GPSA's policies and the interests of South Australia's Grain industry nationally and internationally.
- Deliver programs and services for the benefit of South Australian grain producers.
- Make submissions to government, industry and other stakeholders on matters relevant to the economic and environmental sustainability of Grain Producers.
- Further the interests of commercial Grain production in South Australia.
- Educate and inform the general community on the importance of the Grain industry to South Australia.

Mission

To ensure a profitable and sustainable grains industry in South Australia, through advancing the interests of grain producers.

Our Values

- Integrity. To be a respected and trusted source of information.
- Unity. To create a shared vision that unites our membership base.
- Passion. To pursue our purpose with confidence and energy.
- Commitment. To be responsive to the needs of our members.

What we do

GPSA develops and implements policies and projects that promote the economic and environmental sustainability of South Australian grain growing businesses. We represent the interests of growers through:

1. Advocacy. GPSA advocates for SA producers on grains issues beyond the farm gate, representing SA's 3,000 grain producing businesses to industry and government decision-makers.
2. Information. GPSA informs industry stakeholders of the policies we believe will promote the economic and environmental sustainability of the grains industry.
3. Industry Development. GPSA informs grain producers on matters of importance to their business, and champions the contribution we make to the South Australian community by engaging positively with the public.



Corporate governance



History

GPSA is a company limited by guarantee.

GPSA membership is open to all active South Australian grain producers who have contributed to the Primary Industry Funding Schemes (Grain Industry Fund) 2012 (PIFS Grain).

GPSA continues to grow its producer member database. The total database now stands at 1192 farm businesses. Our reach extends across the entire sector through our work funded by grower contributions to the Grain Industry Fund.

Grain Producers SA was established in March 2012. It was formed out of the need for an organised and well-funded lobby group to be a voice for South Australian grain growers beyond the farm gate. GPSA succeeded the former South Australian Farmers' Federation Grains Council, as the peak representative body for the State's grain producers.

The Grain Industry Fund has provided a sustainable and secure source of funding to GPSA to fulfil its charter to represent South Australian grain producers both locally and nationally.

GPSA has demonstrated industry linkages and networks, including affiliations with relevant industry organisations locally and nationally, and is recognised as the peak representative body for South Australian grain producers.

GPSA is one of five peak commodity groups in South Australia – each covering grain, dairy, horticulture, livestock, winegrapes, and forestry. These groups feed into an overarching policy council called Primary Producers SA (PPSA), which in turn holds membership of the National Farmers' Federation (NFF) on behalf of South Australia.

At a national level, GPSA is a member of the peak body Grain Producers Australia (GPA), while it works closely with GrainGrowers Limited on matters relevant to South Australian producers.

2019 Constitutional Reform

GPSA held a Special General Meeting on Thursday May 30 to consider changes to the organisation's constitution. The changes brought to the Special General Meeting were designed to:

- Clarify the way in which general meetings of the company are held, and the way in which directors are elected.
- Reflect developments in how technology is used.
- Strengthen GPSA's political neutrality requirements.
- Incorporate more modern governance practices that are common among corporations and not-for-profit entities.
- Ensure that GPSA's organisational governance and management processes continue to reflect best practice.

- Enable GPSA to better pursue its objectives and to better service its existing and future members.
- Promote transparency and support member participation in GPSA. Continually improve GPSA's operations and demonstrate strong industry leadership through sound corporate governance.

These changes arose out of a taskforce consisting of nominated GPSA Board members, staff, and a founding GPSA Board member. Specialist independent lawyers from Johnson Winter & Slattery assisted in reviewing the Constitution to consider whether any amendments are necessary given the growth of GPSA and the changes in its industry and the governance landscape since the Constitution was adopted.

Nearly 94% of members present at the Special General Meeting voted in favour of the amendments. More information on the changes, including a copy of the amended Constitution, is available on GPSA's website.

Board of Directors

The structure of the Board ensures that GPSA has the capability and the capacity to provide strong representation and advocacy for the benefit of South Australian grain producers.

A seven-member Board of Directors is elected by GPSA members from across the grain growing regions of South Australia, which provides direction and vision.

Member Elected Directors are elected for a two-year term by GPSA's producer members. They bring skills and knowledge from many areas of interest including crop production, crop research, crop merchandising, marketing, storage and transport and logistics.

In addition, the GPSA Board has the power to appoint up to two independent directors to bring additional skills and experience to the Board. One position is currently occupied by Professor Wendy Umberger. In 2019 GPSA will be undertaking a selection process to fill the remaining position.

The Board meets approximately eight times each year. Directors are paid an annual fee and reimbursed for meeting expenses including travel and accommodation.

Policy is determined by the Board after considering input from industry, through close involvement with grain producers, grain production groups, grains sector groups and the conduct of regular regional and state industry forums.

As at 30 June 2019, GPSA's non-executive directors were:

- Wade Dabinett, Chair
- Adrian McCabe, Vice Chair
- David Malpas, Company Secretary
- Peter Cousins
- Andrew Goode (term expired 30 June 2019)
- Tanja Morgan
- Jared Sampson
- Prof Wendy Umberger, Independent Director (appointed 15 December 2017)
- Dion Woolford

Full biographical details of directors, together with a copy of GPSA's constitution, can be found at www.grainproducerssa.com.au

Secretariat

A small, professional team of staff are responsible for administering day-to-day operations of GPSA, under direction of the Board. GPSA maintains a corporate office to accommodate the secretariat.

The GPSA team is led by the Chief Executive Officer and works to implement the Board's strategic direction and to deliver measurable outputs from GPSA's investments. Staff members bring a range of skills and experience in project work, commercial operations, law, stakeholder relations, communication and administration.

As at 30 June 2019, GPSA's secretariat staff were:

- Caroline Rhodes, Chief Executive Officer
- Shane Gale, Regional Field Officer
- Leighton McDonald-Stuart, Communications and Research Officer
- Carla Rech, Executive Assistant

Internship – policy and research

In March 2019, GPSA called for expressions of interest from undergraduate students enrolled in a tertiary agricultural science degree to join the Secretariat as an intern. This provides an opportunity for students to develop new professional skills, build industry networks and undertake paid work experience while completing their study.

During the term of the internship, GPSA will extend a range of professional development opportunities, including mentoring from industry leaders, as well as the chance to attend committee meetings, field days, and other industry events throughout the year. The program was developed in consultation with the University of Adelaide to meet the course requirements of formal work experience to qualify for graduation.

As at 30 June 2019, the internship staff were:

- Jack Flavel (0.2FTE)
- Hayley Lewis (0.2FTE)

As at 30 June 2019:

GPSA Board



Wade Dabinett
Chair



Adrian McCabe
Vice-Chair



David Malpas
Company Secretary



Peter Cousins



Andrew Goode
Independent Director



Tanja Morgan



Jared Sampson



Prof Wendy Umberger



Dion Woolford

GPSA Staff



Caroline Rhodes
Chief Executive Officer



Shane Gale
Regional Field Officer



Leighton McDonald-Stuart
**Communications and Re-
search Officer**



Carla Rech
Executive Assistant

Advocacy, policy setting and decision making for the grain industry

Policy setting

GPSA develops and implements policies that ensures a profitable and sustainable grains industry in South Australia, through advancing the interests of grain producers.

Policy is decided by the Board, after considering input from a range of areas. From time to time, the Board establishes specialised policy and issues-based taskforces to draw in expertise from all sectors of industry.

GPSA regularly consults through close involvement with grain producers, grain production groups, grains sector groups and the conduct of regular regional and state industry forums.

GPSA represents the interests of growers by making submissions on issues that will affect the future of the grain industry to a range of government agencies, parliamentary inquiries and other consultative forums. Wherever possible, submissions are published on the GPSA website and made publicly available.

In 2018/19, GPSA published a range of submissions responding to the following key policy areas:

- Moratorium on the Cultivation of Genetically Modified Crops in South Australia, including public consultation on the Independent Report,
- Amendments to the Statutes Amendment (Mineral Resources) Bill 2018, Draft Land Access Regulations (The Statutes Amendment (Mineral Resources) Bill 2018),
- CFS Powers (Fire and Emergency Services (Miscellaneous) Amendment Bill) 2018,
- The Essential Services Commission of South Australia's inquiry into SA's bulk grain export supply costs.

In addition, GPSA also appeared before relevant inquiries established to investigate GM crops and proposed CFS powers, providing evidence for the Parliamentary record.

GPSA also advances policy work through making representation to external parties, including other industry associations and affiliated bodies in agriculture. Staff regularly attend workshops,

meetings and forums to advance policy positions and gather information to support evidence-based research. The outcomes from these activities are reported to the GPSA Board and/or taskforces, as well as communicated to the broader grain industry.

Policy Forums

GPSA has several advisory groups whose purpose is to focus on priority policy areas. Each group is led by a GPSA director and includes growers and may include industry stakeholders who work together on issues and, at times, provide recommendations to the GPSA Board.

The formal structure of GPSA's advisory groups was reviewed in the 2018 calendar year, following the adoption of a new Strategic Plan to ensure the advisory structure remains relevant and inclusive.

As at June 30 2019, the sole permanent policy sub-committee in operation was the Grains Research, Development & Extension Committee (RD&E).

Membership was comprised of:

- Peter Cousins, Chair
- Richard Konzag
- David Malpas
- Mark Modra
- Trent Potter
- Caroline Rhodes

A new initiative in 2018/19 was to establish a range of Taskforces that would focus on a single policy issue, largely in response to the evolving legislative priorities of the Parliament and broader government agenda. In 2018/19, the GPSA Board established Taskforces to investigate the following topics:

- Mining on Agricultural Land (joint industry taskforce with PPSA and Livestock SA)
- GM Crops
- CFS Powers and the Grain Harvesting Code of Conduct
- GPSA's Constitutional Review

By establishing sub-committees or Taskforces, a broad range of views and expertise can be sourced in the development of policy to support GPSA's work program, and provide an opportunity for

industry-wide participation in projects supported by the Grain Industry Fund.

Memberships

GPSA advances its policy work through working with state and national representative organisations, through making a direct financial contribution in fees and through investing significant staffing resources and other forms of in-kind support. GPSA seeks to influence policy deliberations of these bodies in the interests of South Australian grain producers.

Grain Producers Australia

Grain Producers Australia (GPA) represents Australia's broadacre, grain, pulse and oilseed producers at the national level. Broadly stated, GPA was created to foster a strong, innovative, profitable, globally competitive and environmentally sustainable grains industry in Australia.

The objectives of GPA are:

- To establish a strong independent national advocate for grain producers based on a rigorous and transparent policy development process.
- To engage all sectors of the Australian grains industry to ensure operation of the most efficient and profitable grain supply chain.
- To facilitate a strategic approach to Research, Development and Extension intended to deliver sound commercial outcomes from industry research.

GPA plays an important role in the oversight of Grains Research & Development Corporation (GRDC) on behalf of grain producers, as well as providing direction to Plant Health Australia (PHA) on plant biosecurity matters.

GPA is appointed by the Federal Minister for Agriculture and Water Resources, as the "Representative Organisation" for the GRDC under the Primary Industries and Energy Research and Development Act 1989. As part of this role, the Board of GPA, including GPSA representatives, attend the regular, six-monthly consultation meetings with the GRDC board and senior staff.

GPA also holds membership of Plant Health Australia on behalf of Australian grain producers and is a signatory to the Emergency Plant Pest Response Deed. GPA's responsibilities include:

- Biosecurity planning and implementation at the national and farm levels;
- Liaising with federal and state governments on trade issues;
- Funding and supporting biosecurity initiatives; and
- Participating in national committees and response efforts in an emergency/

GPSA maintains membership of GPA on behalf of grain producers in South Australia.

Primary Producers South Australia

Primary Producers SA (PPSA) is a coalition of peak bodies representing primary producers in South Australia. GPSA is a founding member and has nominated a councilor to the PPSA Council, to ensure grain production matters are considered in deliberations.

The purpose of PPSA is:

- To vigorously represent the interests and concerns of primary producers to government and the community.
- To present one voice to government and the wider community on cross-commodity issues affecting primary producers in South Australia.
- To promote the importance of primary production in South Australia and ensure that the contributions and achievements of primary producers are acknowledged and appreciated.
- To work with and assist stakeholders and suppliers to primary production where such assistance will ultimately benefit primary producers.

GPSA participates in PPSA's cross-commodity policy sub-committees, including the Natural Resource Management Committee, and the Transport and Infrastructure Committee. PPSA is also represented on several external boards and committees, and formally meets with PIRSA on a quarterly basis. GPSA also provides secretariat and policy support to PPSA as required.

National Farmers' Federation

The National Farmers' Federation (NFF) is the peak national body representing farmers and, more broadly, agriculture across Australia. It is one of Australia's foremost advocacy organisations at the national political and community level.

Since 2017, PPSA has joined NFF as the only South Australian-based member of NFF.

GPSA makes a co-contribution to PPSA's membership to NFF. In turn, GPSA can nominate representatives to a range of sub-committees and may participate in national policy forums convened by NFF. In 2018/19, GPSA directly participated in the NFF's Trade Committee as well as the Farming Systems Committee.

Advocacy

In accordance with its constitution, GPSA remains strictly non-party political.

GPSA engages with decision-makers of all tiers of government, and statutory bodies responsible for

policy or programs relevant to grain production businesses in South Australia.

GPSA represents the interests of grain producers to the South Australian Parliament, and where appropriate, on State issues relevant to the Federal Parliament.

Prior to the 2018 State Election, GPSA promoted a policy agenda to all candidates and Parties, that outlined five key strategies to unlocking increased profitability in the grain industry for the benefit of all South Australians.

Since the election, GPSA has been working with the South Australian Government and the broader Parliament, to progress legislation to support grain producers in line with this Election Statement, where GPSA sought a commitment to:

1. Create infrastructure efficiencies for lowest-cost delivery to markets.
2. Increase market access to boost returns to SA's economy.
3. Invest in plant science research, technologies and biosecurity.
4. Build a stronger workforce with new entrants and skills development for current participants.
5. Balance agriculture with competing land uses.

Industry partnerships

GPSA will leverage investment from the Grain Industry Fund to develop partnerships with key industry stakeholders. We recognise the need to work constructively with industry, government and the broader community to facilitate programs designed to encourage communication and cooperation between grain producers and other bodies associated with the grain industry.

GPSA is in regular contact with marketers, exporters, storage and handlers, researchers and farm input suppliers on behalf of growers.

GPSA will actively seek opportunities to provide leadership to industry forums for the benefit of grain producers. GPSA has continued to take the lead role in coordinating the South Australian Barley Advisory Committee (SABAC) on behalf of the industry.

Priorities

GPSA works on behalf of South Australian producers across a whole range of issues and policy areas. However, producers consistently raise several key issues as impacting the profitability of their grain growing businesses through the annual GPSA Grower Priorities Survey.

In recent years priorities for GPSA advocacy have

included:

- Reducing the costs of doing business.
- Minimising government 'red' and 'green' tape,
- Heavy vehicle regulation.
- The moratorium on growing genetically modified crops in SA.
- Efficient grain transport and supply chain infrastructure.
- Land access arrangements.

Communication

In seeking to communicate our work to producers, GPSA develops targeted material to support the dissemination of information relevant to grain industry, including:

- Media releases
- Newsletter: monthly via email and post
- Grain Producer magazine
- Email blasts (single issues)
- Website updates
- Social Media including Facebook, Twitter and YouTube
- Traditional media (opinion pieces, feature articles, interviews)
- Advertising in state and regional newspapers
- Regional grower and board meetings
- Exhibitions at field days and industry events
- Fact Sheets
- Policy Statement
- Industry surveys
- Attending conferences, workshops, grower updates and similar industry activities.

Following the GPSA Organisational Review, GPSA has significantly realigned its internal resource allocation to bolster its external communication activities, bringing a number of communications activities inhouse and significantly improving the frequency and form of direct communication with its members. As issues arise, communications strategies are developed to maximise media and parliamentary coverage of GPSA's policy positions.

In addition, GPSA engages the professional services of communication specialists to assist in the production and distribution of GPSA's communication material to industry, and to ensure an effective system of communicating with all fund contributors.

Annual Conference

GROWING SA is the annual conference of South Australia's grain and livestock industries. It is co-hosted by Grain Producers SA and Livestock SA, and is an opportunity for primary producers to hear the latest in policy developments, farm business tips and commodity research while networking with each other and industry service providers and policy decision-makers.

The event was strongly supported by grain producers, industry, media and government, with

planning underway to stage the third GROWING SA conference again this year, as scheduled for 26-27 August 2019.

Grower Education

GPSA develops information and education programs aimed at improving the efficiency and effectiveness of the grain industry.

GPSA acts as a conduit for grower education on issues that may require a change in practice or heightened awareness at key times (such as harvest), for the industry good. This activity may also arise from a change to regulation or an emerging threat to market access, for example.

GPSA has led several highly successful campaigns to improve the understanding and awareness of grain producers on particular matters and will be continuing this work in 2019 including focussing on farm chemicals and bushfire prevention strategies.

GPSA will provide support to the important work being undertaken by the South Australian Grain Market Access Group, in coordinating the industry campaign to improve grain quality and preserving Australia's reputation for high standards of biosecurity.

Consultation

Growers are encouraged to have input on the organisation's policies by contacting a board member or attending any of the forums which GPSA hosts and putting forward their view.

GPSA staff attend a host of industry meetings throughout the year too and are available to discuss issues with growers by contacting the office on 1300 734 884 (for the cost of a local call).

GPSA attends major field days as an exhibitor. GPSA was present at the 2018 Eyre Peninsula Field Days and will be present at biennial Yorke Peninsula Field Days to be held in Paskeville from 24-26 September 2019.

GPSA holds pre and post-harvest forums which growers are invited to attend. These are widely advertised in GPSA newsletters and on the events section of the website.

GPSA runs two standard surveys every year – the mid-year Grower Priorities Survey and the Harvest Review Survey. In addition, GPSA promotes surveys from Primary Producers SA and on other important issues.

GPSA is ultimately accountable to all grain producers through the ongoing support for voluntary contributions made to the Grains Industry Fund each year.



Key achievements & activities

Growing SA

Over 250 people registered to attend the second GROWING SA conference in Hahndorf in September 2018 to hear from keynote speakers including Minister for Primary Industries and Regions Tim Whetstone, as well as international guest Dr Stuart Smyth from the University of Saskatchewan.

Minister Whetstone used his address to announce an independent review into South Australia's GM moratorium, which has since announced its findings.

GROWING SA provides growers with the opportunity to hear the latest policy and farm business information to help producers boost productivity and profitability.

Growers are also provided with networking opportunities with producers, service providers, stakeholder, politicians and policy-makers.

GPSA's Annual General Meeting is held in conjunction with the event, where an update is provided on the important work of the R&D and policy levy-funded organisations to which growers contribute.

The 2019 GROWING SA conference is to be held from 26-27 August 2019.

Heavy Vehicle Chain of Responsibility

During 2018/19, GPSA held over 25 free and interactive practical workshops for PPSA commodity group members to assist producers in understanding their obligations and risks in the CoR chain. The workshops helped producers to implement plans and checklists to reduce the risks to their business and build understanding of the new legal requirements under the Heavy Vehicle National Law.

From Maitland to Mount Gambier, more than 500 primary producers participated in the workshop program, with 86% of participants planning to make changes to their business as a direct result of the information they gained.

This program, which was held in conjunction with industry experts Natwide Personnel, was made possible by support from the Heavy Vehicle Safety Initiative Program.

More information including a breakdown of the project outcomes, is available on GPSA's website.

Mining on agricultural land

GPSA has continued to fiercely advocate on behalf of grain producers as debate continues in Parliament's upper house on the Government's amendments to the Mining Act.

We have engaged the Government at every stage throughout this process, including providing submissions on the draft land access regulations, the dispute resolution code, in addition to a holistic submission setting out a range of improvements to bring about a better balance between agriculture and competing land uses.

GPSA will continue to advocate for the need to balance agriculture with competing land uses such as mining, to protect the sustainability of agricultural production for future generations.

Our advocacy has led to improvements to the Bill, such as extending the notification period for land access from three to six weeks. GPSA's advocacy has also directly led to the establishment of an advisory service which will provide free, confidential and independent advice to farmers facing land access issues.

GPSA is engaging with the government, opposition, and cross benchers as it considers further improvements, including through the regulations and ministerial directions that underpin the proposed legal framework.

GPSA will continue to call for an independent review of the Mining Act to be conducted completely separately from the Department for Energy and Mining.

Emerging Leaders Program

In 2019 GPSA established an Emerging Leaders Program, modelled on the highly successful SAFF Future Leaders Program that was established in the early 2000s. The program is adapted for contemporary leadership challenges including social media and director responsibilities and will serve as a training ground; supporting succession planning for GPSA and its member organisations, through participation in committee structures and eventually at Board level.

GPSA will provide opportunities for the participants to develop professional skills and networks, while gaining experience in advocacy through engaging in policy forums and consultation with GPSA members.

The program initiates structured pathways for

future leadership development and offers access to a range of industry leaders and partner organisations working with GPSA to deliver its mandate to be the voice of South Australian grain growers.

The first cohort of eight Emerging Leaders was announced by the Minister for Families and Social Services, Senator Anne Ruston on May 30.

Participants will learn more about advocacy, effective communication, industry networking, research and innovation and the political landscape. They will also gain a global perspective of agricultural leadership with an international study tour to the United States and Canada which will focus on international trade, advocacy in the US farm sector, biotechnology and other emerging technologies.

Grain Industry Blueprint

Grain Producers SA will be leading and coordinating the development of a South Australian grain industry blueprint for 2020-2030. The initiative is the first of its kind for South Australia's grain sector and will be developed in cooperation with industry and Government.

The Blueprint will provide a strategic framework to enable long-term planning and inform private and public grain industry investment decisions.

The Blueprint will help to deliver greater investment through public-private partnerships, will boost research and development, as well as provide jobs and skills training at all levels. A Grain Industry Blueprint will ensure that SA producers, exporters, handlers, and manufacturers can continue to access overseas markets and will help to build export opportunities.

A stakeholder scoping workshop was held on 26 June at the Waite Institute, and focussed on industry opportunities and growth, and sought industry-driven ideas. Updates will be provided via GPSA's regular newsletter.

GM moratorium inquiry

GPSA has consistently argued the moratorium offers little in the way of trade and marketing benefits to the majority of agricultural producers in SA and removes the option of using GM tools which have been independently proven to be safe and effective.

The Government's announcement follows GPSA's extensive advocacy which saw GPSA make appearances and deliver submissions to a Legislative Council select committee, as well as an Independent Review.





In February 2019 an Independent Review of SA's GM crop moratorium found that there is no premium for grain from SA despite it being the only mainland state with a GM crop moratorium, with a qualified exception for Kangaroo Island. That Review also recognised that there are additional benefits from GM crops such as reduced weed control costs and increased yields which have not been quantified.

Under the proposed arrangement developed by GPSA, growers on mainland SA will have the freedom to choose to grow the cereal, legume and oilseed varieties that best fit their farming system, following the development of new regulations to underpin the legal framework.

The moratorium will remain on Kangaroo Island based on specific findings in the Independent Review and GPSA's own consultation with KI growers.

Know Your Code

The 'How well do you Know Your Code' campaign follows the successful 'Know Your Code' campaign run by GPSA and the Country Fire Service in 2017. The campaign provides a simple checklist for growers to ensure they are adhering to the on-farm actions of the Grain Harvesting Code of Practice.

GPSA developed and promoted an easy to read poster and other campaign material that sets out 5 simple steps that producers can take to help reduce the risk of harvester fires. These are:

1. Preparation
2. Maintenance
3. Monitoring
4. Safe operations
5. Communication

The Code and the campaign based around it formed a large part of a parliamentary inquiry into CFS powers in 2018/19.

CFS advocacy

GPSA led grower advocacy efforts in response to the Government's attempts to provide CFS officers, including volunteers, with the power to direct the cessation of harvesting or any other activities that might cause a fire.

In its submission to the Select Committee on the Fire and Emergency Services (Miscellaneous) Amendment Bill, GPSA put forward a number of practical recommendations which would help the grain industry to further reduce the risk of fire during high-risk activities such as harvesting and burning.

The Select Committee found that the CFS should not have the power to direct the cessation of

harvesting, and that any such powers need to carefully protect growers who do the right thing.

GPSA strongly opposed the Government's original bill and has secured the Select Committee's support for amendments which, if passed by Parliament, would mean that SAPOL, not CFS, would have the power to only target producers who blatantly flout their community obligations in fire prevention.

ESCOSA Regional Meetings

GPSA coordinated a series of regional meetings with the Essential Services Commission of South Australia following the Commission's release of findings into SA's bulk grain export supply costs.

GPSA has represented the grain industry strongly on the issue since the then-State Government initiated the inquiry in March 2017 after it was a key element of GPSA's policy on storage and handling competition.

The Commission's findings stated that SA's bulk grain export supply chain is not demonstrably inefficient from both an overall and individual supply chain segment perspective. It was also noted that while SA produces high quality grain and makes that grain available for export in a very timely manner, its supply chain has little influence on the global market, is vulnerable to global trends and operates under an imperative to reduce costs in order to maintain market share.

GPSA's regional meetings provided growers from across SA with the opportunity to comment on the findings, submit new evidence, and identify further areas of investigation.

Hit Your Target

In May 2018, GPSA launched a new campaign encouraging growers to 'Hit Your Target' which continued through 2018/19.

The campaign points to a number of resources for growers and conveys best practice information to help growers 'Hit Your Target' and reduce the likelihood of spray drift and off target damage.

The Grains Research and Development Corporation and Nufarm spray consultant Bill Gordon provide a number of recommendations for growers to help to minimise spray drift.

International Grains Council Conference

On behalf of the Australian grains industry, CEO Caroline Rhodes took GPSA to the world stage in June, delivering a keynote address on climate change adaptation and adoption of new technology on-farm. Her attendance was supported by GRDC and coincided with the 70th anniversary of the International Grains Council.

Financial reporting

As the voice of the South Australian grain production sector, GPSA Directors and senior management are committed to acting with integrity in representing grain producers, discharging duties in both an ethical and responsible manner.

The GPSA Board recognises that exemplary corporate governance and diligent monitoring of the organisation's compliance with its legal obligations, are critical to the fulfilment of its mission.

GPSA recognises that all funds received from the Grain Industry Fund must be applied for the benefit of grain producers in South Australia who make contributions, as required by terms of the annual Management Plan released by the Minister for public consultation each year.

GPSA has robust systems to manage advances from the Grains Industry Fund and for reporting on the expenditure of monies received, with strict oversight of the Audit and Finance Committee, and the Board of Directors. In order to demonstrate both transparency and accountability to grain producers who make contributions, the following compliance and reporting schedule for the payment of Grains Industry Fund contributions has been developed:

Auditing and Reporting

GPSA's financial year runs 1 July to 30 June in alignment with the financial year for the PIFS Grains scheme. GPSA reports to grain producers on the spending of monies to its members at the Annual General Meeting (AGM).

The last AGM was held on 14 September 2018 as part of the inaugural Growing SA Conference. The next AGM will be held on Monday, 26 August 2019.

GPSA also reports on monies spent of the PIFS Grain fund to the Minister on a Quarterly Report basis. Quarterly reports are submitted to the Minister by 7 November, 7 February and 7 May each year with a detailed annual report to be submitted by 14 September.

As a company limited by guarantee, GPSA lodges a copy of its financial statements annually with the Australian Securities and Investment Commission (ASIC).

Following an open tender process, GPSA appointed Bentleys SA Pty Ltd as its auditor in 2018.

Audit and Finance Committee

The GPSA Board has established an Audit and Finance Committee to strengthen the oversight of GPSA's operations and to provide confidence to both the Minister and grain producers, that funds are appropriately managed and reporting obligations are met.

The objective of the Audit and Finance Committee is to provide independent assurance and assistance to the Board on GPSA's risk, control and compliance framework, and its external accountability responsibilities.

David Malpas chairs the Audit & Finance Committee and Wade Dabinett, Adrian McCabe and CEO, Caroline Rhodes are members.

The Audit and Finance Committee has established delegated authority (maximum) limits that govern the payment of monies within the organisation.

As part of annual planning, the GPSA Board undertakes a risk assessment and reviews its risk register and risk treatment plan.

Insurance

GPSA maintains the following level of insurance cover through its insurance agent. Insurance cover is reviewed annually and adjusted as required.

Details of policies and cover held as at 30 June 2019:

- Public and Liability Limit \$20,000,000
- Association Liability Limit \$5,000,000
- General Property Cover and Contents \$17,710
- Motor Vehicle (agreed value) \$56,400 + \$56,000 = \$112,400

Monitoring performance

GPSA monitors, measures and evaluates its performance to continually improve its effectiveness and efficiency.

Following the appointment of a new Chief Executive Officer in April 2018, the GPSA Board established a comprehensive organisational review overseen by a specially appointed Committee by the Board.

This led to an organisational restructure of staffing, advisory committees and a review of the GPSA Constitution, under expert guidance of legal and accounting professionals. The outcomes of these changes will be monitored by the Board in 2019-20.

External accounting services

GPSA sources external accounting advice from William Buck, including the preparation of company returns to the company regulator, the Australian Securities and Investments Commission (ASIC). William Buck also advise on taxation and payroll matters.

As an outcome of the organisational review, the bookkeeping function previously undertaken inhouse by the Secretariat, was subsequently outsourced in September 2018.

This service coincided with the decision by GPSA to migrate to a cloud-based accounting software platform, Xero.

This initiative has streamlined internal controls and approvals, enabling remote access to authorised users, including GPSA's external accountant and Chair of the Audit and Finance Committee.

Audit process

Independent internal and external audits are applied to finances, risk and fraud. The Company's financial results are reported in full on an annual basis.

GPSA maintains accounts and records of transactions and affairs in accordance with the Australian Accounting Standards, and with other legislative requirements. The directors have determined that special purpose financial statements be prepared in accordance with the accounting policies as described in the financial statements.

Corporate planning and external reporting

GPSA's corporate planning and reporting approach incorporates three tiers of accountability:

1. Strategic Plan that sets out GPSA's high-

level goals, strategies and performance measures for a five-year period, developed in consultation with stakeholders.

2. Annual Operational Plan that outlines the annual budget, resources and research priorities that give effect to the Strategic Plan during a given financial year. It also provides the opportunity for GPSA to respond to external drivers and changing priorities during the life of the Strategic Plan by providing revised emphasis on project theme.
3. Annual Report that provides information on project activities and their performance in relation to the goals set in the Annual Operational Plan for a given financial year.

GPSA reports regularly to stakeholders, including through formal reporting to GPSA members, South Australian grain producers and the South Australian Government, via publication of annual reports, the GPSA website and participation in conferences, forums, workshops and other activities. GPSA holds its AGM as a public event, open to all Grain Industry Fund contributors.

GPSA will regularly canvass its membership on policy priorities and be accountable to members in accordance with the organisation's constitution and legal framework, as a company limited by guarantee.

In addition, GPSA has published the contact details of all directors and staff on its website, and is available to solicit feedback directly from GPSA members and Grains Industry Fund contributors during office hours via 1300 734 884 (for the cost of a local call).



Director attendance records for 2018-19

Name	Director type	Applicable meetings	Meetings attended	Meetings not attended*
Wade Dabinett, Chair	Member Elected	7	6	1
Adrian McCabe, Vice-Chair	Member Elected	7	7	0
David Malpas, Company Secretary	Member Elected	7	5	2
Dion Woolford	Member Elected	7	6	1
Jared Sampson	Member Elected	7	6	1
Wendy Umberger	Independent	7	6	1
Andrew Goode	Independent (retired)	7	6	1
Peter Cousins	Member Elected	5	5	0
Tanja Morgan	Member Elected	5	5	0
Stephen Ball	Director (under previous constitutional arrangements) (retired)	2	2	0
Garry Hansen	Director (under previous constitutional arrangements) (retired)	2	2	0
*with apology				



Statement of Profit or Loss

For the Year Ended 30 June 2019

	2019	2018
Note	\$	\$
Operating grants	1,480,000	1,800,000
ISF Income	-	80,791
Project Income	306,900	-
Miscellaneous income	13,055	13,690
Management fee - ISF	-	15,000
Corporate membership	500	4,000
Interest received	5,793	7,096
Conference income	76,097	33,276
Refund from University of Adelaide	-	90,000
Total income	1,882,345	2,043,853
Less: operating expenses		
Accounting fees	(18,239)	(2,320)
Auditors remuneration	(4,500)	(4,418)
Bank charges	(755)	(738)
Communications	(81,080)	(99,497)
Computer expenses	(2,926)	(6,012)
Conference, seminar and function costs	(97,199)	(66,999)
Consulting and professional fees	(72,931)	(149,609)
Depreciation	(14,915)	(16,112)
Employee costs - directors	(157,866)	(156,496)
Employee costs - permanent staff	(536,606)	(593,881)
Finance cost	(2,691)	(3,031)
Fringe benefits tax	(12,000)	(15,207)
Gifts	(1,611)	(100)
Postage	(3,873)	(9,622)
Insurance	(6,226)	(4,991)
Meeting costs	(43,644)	(13,905)
Motor vehicle expenses	(19,739)	(27,265)
Donations	(15,190)	-
Papers and publications	(10)	(937)
Printing and stationery	(10,040)	(10,900)
Rental and office costs	(75,597)	(35,491)
Subscriptions	(5,051)	(6,303)
Sundry expenses	(34,515)	(14,747)
Telephone and fax	(8,407)	(11,759)
Travel - domestic	(61,578)	(55,328)
Total operating expenses	(1,287,189)	(1,305,668)
Project expenses	(397,688)	(422,897)
Total Expenses	(1,684,877)	(1,728,565)
Profit for the year	197,468	315,287

Statement of Financial Position

As At 30 June 2019

	Note	2019 \$	2018 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	5	1,122,344	1,068,087
Trade and other receivables	6	-	3,171
Other assets	7	4,087	20,551
TOTAL CURRENT ASSETS		<u>1,126,431</u>	<u>1,091,809</u>
NON-CURRENT ASSETS			
Property, plant and equipment	8	90,352	105,267
TOTAL NON-CURRENT ASSETS		<u>90,352</u>	<u>105,267</u>
TOTAL ASSETS		<u>1,216,783</u>	<u>1,197,076</u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	9	78,511	202,969
Borrowings	10	36,690	10,609
Employee benefits	11	19,567	42,515
Revenue received in advance	12	-	19,850
TOTAL CURRENT LIABILITIES		<u>134,768</u>	<u>275,943</u>
NON-CURRENT LIABILITIES			
Borrowings	10	-	36,585
TOTAL NON-CURRENT LIABILITIES		<u>-</u>	<u>36,585</u>
TOTAL LIABILITIES		<u>134,768</u>	<u>312,528</u>
NET ASSETS		<u>1,082,015</u>	<u>884,548</u>
EQUITY			
Retained earnings		<u>1,082,015</u>	<u>884,548</u>
TOTAL EQUITY		<u>1,082,015</u>	<u>884,548</u>





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