

GRAIN PRODUCERS SA

The voice of South Australian growers



ARRUAL REPORT

2022-23

www.grainproducerssa.com.au



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CHAIR'S REPORT Adrian McCabe

It is a pleasure to present the 2022-23 Annual Report and I must say, it's been a year of progress on several key fronts for the grain sector as many challenges have been thrown at us.

From a production perspective, South Australian grain producers exceeded expectations and delivered a record harvest of almost 13 million tonnes, valued at \$4.6 billion dollars. The grain sector made such an important contribution to the state's economy from the last harvest that we were singled out during the State Government's Budget Address by the Treasurer.

In the face of ongoing industry threats and challenges, the GPSA Board and staff have worked diligently to engage with grain producers across the state and deliver advocacy and policy.

It's pleasing to have begun a major industry wide project in sustainability on the advice and guidance of our Sustainability Taskforce and to take a focused approach on addressing spray drift. The Grain Harvest Code is an important ongoing advocacy piece for GPSA with a national rollout of the Fire Behaviour Index anticipated in the near future.

In the last financial year, GPSA made a much-needed move to its own office on King William Street in Adelaide. This has been a positive adjustment for all the staff, Board and everyone who interacts with GPSA.

The continued engagement with grain producers across the state is evident with excellent responses to our surveys, participation

through projects and attendance at workshops/meetings.

It's been really interesting to see the response to the Worst Grain Road campaign and I have no doubt those roads identified on that list by grain producers have received a lot more attention from the Department of Infrastructure and Transport than they have in many years.

We've continued our very successful Roadworthy Heavy Vehicles projects with more than 500 growers attending workshops to enhance their heavy vehicle safety understanding since 2020.

Two impressive projects GPSA has undertaken in 2022-23 are related to connectivity. One project involved connectivity solution provider Zetifi and three grain producers piloting the technology. The second project is working with Connected Farms to provide a fence-to-fence solution to a grain producer's property on the Eyre Peninsula, which will become a fantastic demonstration of what can be done to address mobile and internet blackspots.

This year we will continue to see succession at the board level. After joining the Board in 2020, Dr Steve Jefferies AM is retiring and will be replaced by Dave McKeon, who is well known to the grain industry through his time at the helm of GrainGrowers and now with Elders. I'd like to thank Steve for his unwavering support of the GPSA Board and contribution during his tenure.

Just recently, we also have farewelled independent director Professor

Wendy Umberger, who has accepted a role as the Chief Executive Officer at the Australian Centre for International Agricultural Research (ICIAR). Wendy is the first woman to lead the agency in its 41-year history and after six years on the GPSA Board, we thank her for valuable insights and contributions during her time with us. Wendy's high-profile appointment shows the calibre of representatives who join our Board.

The 2023 AGM will be my last at GPSA, both in my capacity as Chair and a Director, and I look back on my time proudly at being able to represent South Australian grain producers. My replacement has nominated unopposed, and I am excited to have Deanna Paech, a grain producer on the Murray Plains and a professional communicator, replace me as a Director and a new Chair will be elected following the AGM.

Since joining the GPSA Board in 2016, I've witnessed first-hand the importance of having a strong voice when it comes to advocacy for grain producers. I leave my role knowing that we have an outstanding GPSA Board and Chief Executive Officer, Brad Perry, to lead the sector going forward.

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Adrian McCabe Chair



CHIEF EXECUTIVE OFFICER'S REPORT

Brad Perry

Reflecting on the 2022-23 year at Grain Producers SA, it was a period of success off the back of a record harvest.

The season was driven by well timed rains but wasn't without its challenges, including the high cost of inputs, disease pressures and the unusual occurrence of headers getting bogged. It was once again a reminder that there are so many factors grain producers are dependent on in which they have no direct influence or control over.

During the year we had staff changes and an office move, all while continuing to maintain the strong advocacy grain producers expect.

Greater engagement was a focus for the GPSA team during 2022-23 and this approach has assisted the organisation to work on key policy areas.

Getting grain producers involved in a variety of projects has been effective in showcasing new innovations and technologies and being the first to test new AgTech.

Four grain producers have been involved in trialling connectivity technology in two projects, 10 grain producers used a new emissions footprint tool through a national-first project, five grain producers told their sustainability story as part of a series of professionally shot videos and our members also took part in a barley to beer bottle traceability project and the grain silo bag study.

This is just a snapshot of the projects we have been working on and I want to thank all those grain producers who put up their hand to be involved.

In 2022-23 we undertook our inaugural Sustainability Survey, revamped our major annual survey, ran the Worst Grain Road campaign, launched the Spray Pledge, updated our fire and spray drift campaigns and launched the Harvest 100.

Our highly successful heavy vehicle workshops continue to be an important educative tool and the addition of on-farm workshops in five locations across the state proved to be a worthwhile initiative.

We organised a hub of agricultural related businesses to join us at the Eyre Peninsula, Riverland and South East Field Days, with a presence also at Karoonda Farm Fair and the Hart Field Day. Growing SA was a sell out and our specially designed George the Farmer activity book promoting grain careers was a hit at the GPSA stand at the Royal Adelaide Show.

I would like to thank my small but dedicated team for their commitment throughout 2022-23 and the efforts of the Board to drive strategic policy.

It is important to acknowledge the outstanding contribution Adrian McCabe has made to GPSA as a Director and Chair as he signs off from the Board. There's no doubt that we'll still get plenty of phone calls from him when he's out in the paddock.

With new challenges and opportunities before us, I look forward to seeing what GPSA can deliver in 2023-24.

Brad Perry Chief Executive Officer



ABOUT GPSA

Grain Producers SA (GPSA) is the peak industry body for South Australian grain growers. GPSA is non-political and represents producers to government, the community and industry, including grain marketers, exporters, storage and handlers, researchers and farm input suppliers.

Our Purpose:

- Representing the views of South Australian grain producers to government, industry and the community on grain-related issues.
- Working with an effective state farming organisation and other commodity groups to represent South Australian grain producers on cross-commodity issues.
- Working with government and industry to develop policies which create and maintain an efficient, accessible and cost-effective supply chain.
- Working with government, industry and institutions to improve the technical and business skills of South Australian grain producers.
- Working with research, development and extension organisations to identify and disseminate research priorities in grain production, handling and management.
- Supporting an effective national representative organisation to work with government on national initiatives to support the grains industry.
- Develop policy to assist young farmers to be prepared to take on leadership roles within the SA grains industry.

Our Mission:

To ensure a profitable and sustainable grains industry in South Australia, through advancing the interests of grain producers.

Our Vision:

The South Australian grain industry will become a \$6 billion industry by 2030

Our Core Functions:

GPSA develops and implements policies and projects that promote the economic and environmental sustainability of South Australian grain growing businesses, advancing these initiatives through:

1. Advocacy.

GPSA advocates on behalf of SA grain producers, representing their interests to decision-makers in all levels of government, the SA Parliament, and to commercial and other groups across the value chain.

2. Leadership.

GPSA engages industry stakeholders regarding policies we believe will promote the economic and environmental sustainability of grain production, providing leadership and influencing outcomes.

3. Industry Development.

GPSA informs grain producers on matters of importance to their business and champions the contribution we make to the South Australian community by engaging positively with the public.





History:

GPSA is a company limited by guarantee. GPSA's ACN is 154 897 533.

GPSA membership is open to all active South Australian grain producers who have contributed to the Primary Industry Funding Schemes (Grain Industry Fund) 2012 (PIFS Grain).

GPSA continues to grow its producer member database. The total database now stands at 1412. Our reach extends across the entire sector through our work funded by grower contributions to the Grain Industry Fund.

Grain Producers SA was established in March 2012. It was formed out of the need for an organised and well-funded advocacy group to be a voice for South Australian grain growers beyond the farm gate.

The Grain Industry Fund has provided a sustainable and secure source of funding to GPSA to fulfil its charter to represent South Australian grain producers both locally and nationally. GPSA has demonstrated industry linkages and networks, including affiliations with relevant industry organisations locally and nationally, and is recognised as the peak representative body for South Australian grain producers.

GPSA is one of six peak commodity groups in South Australia – each covering grain, dairy, horticulture, livestock, winegrapes, and forestry. These groups feed into an overarching policy council called Primary Producers SA (PPSA), which in turn holds membership of the National Farmers' Federation (NFF) on behalf of South Australia.

At a national level, GPSA is a member of the peak body Grain Producers Australia (GPA), while it works closely with GrainGrowers Limited on matters relevant to South Australian producers.

Board of Directors

The structure of the Board ensures that GPSA has the capability and the capacity to provide strong representation and advocacy for the benefit of South Australian grain producers.

A seven-member Board of Directors is elected by GPSA members from across the grain growing regions of South Australia, which provides direction and vision.

Member Elected Directors are elected for a two-year term by GPSA's producer members. They bring skills and knowledge from many areas of interest including crop production, agronomy, crop research, business management, marketing, storage, governance and transport and logistics.

In addition, the GPSA Board has the power to appoint up to two independent directors to bring additional skills and experience to the Board. As at 30 June 2023, the two positions were occupied by Professor Wendy Umberger and Dr Steve Jefferies AM.

The Board meets approximately eight times each year. Directors are paid an annual fee and reimbursed for meeting expenses including travel and accommodation.

Policy is determined by the Board after considering input from industry, through close involvement with grain producers, grain production groups, grains sector groups and the conduct of regular regional and state industry forums.

Copies of GPSA's constitution can be found on the GPSA website: (www.grainproducerssa.com.au).

As at 30 June 2023, GPSA's non-executive directors were:

NAME	TERM OF SERVICE
Adrian McCabe, Chair	21- Oct -2016 - present
John Gladigau, Vice Chair	24-Aug-2020 - present
James Heaslip	24-Aug-2020 - present
Chelly Litster	29-Aug-2022 - present
Dylon Kay	29-Aug-2022 - present
Peta Willmott	23-Aug-2021 – present
Nick Hillier	24-Aug-2020 - present
Dr Steve Jefferies AM	23-Jul-2020 - present
Prof. Wendy Umberger	15-Dec-2017 - present

GPSA STAFF

A small, professional team of staff are responsible for administering day-to-day operations of GPSA, under direction of the Board.

The GPSA team is led by the Chief Executive Officer and works to implement the Board's strategic direction and to deliver measurable outputs from GPSA's investments. Staff members bring a range of skills and experience in project work, policy, advocacy, commercial operations, stakeholder relations, communication and administration.

As at 30 June 2023, GPSA's secretariat staff were:



Brad Perry

Chief Executive Officer



Shane Gale
Regional Field Officer



Policy and Communications Manager

BOARD OF DIRECTORS

As at June 30 2023



Adrian McCabe - Chair

Adrian's family has been farming in the Mid North since 1956. They also have property on the western slopes of New South Wales. Adrian was appointed to the GPSA Board in December 2016, holding the position of Vice Chair from 2018 and has spent three years as Chair. Adrian is passionate about promoting the grain industry as a major contributor to the state's economy and a leader in sustainability.



John Gladigau - Vice Chair

John is a partner in Bulla Burra, a collaborative farm which crops 8,500 hectares annually to cereals and legumes in the Northern Mallee region of SA. He is also a 2007 Nuffield Scholar, a Graduate of the Australian Institute of Company Directors and passionate advocate for mental health and wellbeing.



Chelly Litster

Chelly is a seasoned business director with a strong focus on capability, governance and operations. Chelly has a breadth of experience working in and/or managing and operating companies in a multitude of environments such as engineering, health, energy, legal, banking and manufacturing both here in Australia and the UK. Farming with her husband Anthony at Curramulka on the Yorke Peninsula, she has first-hand insight into the day-to-day of running a family farm. Chelly has a Masters in Business Management from the University of Adelaide and a Bachelor of Business (Strategic HR) from the University of Southern Queensland.



Peta Willmott

Peta and husband Dean farm between Kimba and Wudinna. She is a well-respected member of the grains industry and regional community and has an enormous wealth of experience and expertise, particularly in the area of business management and governance. Peta is a former councillor with the District Council of Kimba, and president of the Kimba Country Education Foundation.



James Heaslip - Company Secretary

As a sixth-generation farmer, James is passionate about the agricultural industry and the opportunities it provides. Through his pathway into the agricultural industry, he has developed a broad range of professional and technical skills, which will be highly relevant to serving on the GPSA board. James brings sound financial literacy through three years spent working as an external auditor and attaining a Diploma in Chartered Accountancy.



Nick Hillier

Nick has operated a mixed family farming business in the South East for nearly 30 years. The Hillier farm utilises irrigation and runs 2,000 Merino ewes and a prime lamb enterprise. With tertiary qualifications in agricultural science and his own independent consulting business, Nick brings technical skills and expertise in Research Development & Extension activities, and agricultural chemical regulation.



Dylon Kay

Dylon is a fifth generation broadacre and livestock farmer in Lock on the west coast of the Eyre Peninsula, farming with his family and two brothers. Experiencing the millennium drought first-hand promoted a focus for Dylon on reliance and sustainability in agriculture. This has guided Dylon to share his experiences and strive to continue to improve the agriculture industry across South Australia.



Prof. Wendy Umberger

Professor Wendy Umberger brings a range of skills in board governance, knowledge of global agricultural markets and trade policy, and agricultural extension to GPSA. She was formerly the University of Adelaide's Professor of Agricultural Economics and Food Policy and Executive Director of its Centre for Global Food and Resources. Wendy was also previously an Associate Professor at Colorado State University and was raised on a beef cattle and cropping property in South Dakota.



Dr Steve Jefferies AM

Steve previously served as the Managing Director of Grains Research and Development Corporation (GRDC) and has over 30 years' experience working in the Australian grains industry. Steve was CEO of Australian Grain Technologies, Australia's largest and market-leading wheat-breeding company, from its inception in 2002 until June 2016.

ADVOCACY & POLICY

Policy setting

Grain Producers SA (GPSA) develops and implements policies that ensures a profitable and sustainable grains industry, through advancing the interests of South Australian grain producers.

Policy is decided by the GPSA Board, after considering input from a range of areas. From time to time, the Board establishes specialised policy, advisory and issues-based taskforces to draw in expertise from all sectors of industry. GPSA regularly consults through close involvement with grain producers, grain production groups, grains sector groups and the conduct of regular regional and state industry forums.

Policy Forums

GPSA has several advisory groups whose purpose is to focus on priority policy areas. Each group is led by a GPSA director and includes growers and may include industry stakeholders who work together on issues and, at times, provide recommendations to the GPSA Board.

As of 30 June 2023, the sole permanent policy sub-committee in operation was the Grains Research, Development & Extension Committee (RD&E). The RD&E Committee is established by resolution of the Board to provide advice and recommendations to the Board on matters relating to research, development and extension at a national and state level that have an impact on South Australian grain producers.

Membership was comprised of: Nick Hillier (Chair) Craig Davis Mark Modra Mark Schilling Stephen Ball David Malpas Nat Sommerville Penny Schulz

GPSA also establishes 'taskforces' to focus on single policy issues. In 2022/23, GPSA had a Sustainability Taskforce.

Memberships

GPSA advances policy by working with state and national representative organisations, through making a direct financial contribution in fees and through investing significant staffing resources and other forms of in-kind support. GPSA seeks to influence policy deliberations of these bodies in the interests of South Australian grain producers.

Grain Producers Australia

Grain Producers Australia (GPA) represents Australia's broadacre, grain, pulse and oilseed producers at the national level. Broadly stated, GPA was created to foster a strong, innovative, profitable, globally competitive and environmentally sustainable grains industry in Australia.

The objectives of GPA are:

- To establish a strong independent national advocate for grain producers based on a rigorous and transparent policy development process;
- To engage all sectors of the Australian grains industry to ensure operation of the most efficient and profitable grain supply chain; and
- To facilitate a strategic approach to Research, Development and Extension intended to deliver sound commercial outcomes from industry research.

GPA plays an important role in the oversight of Grains Research & Development Corporation (GRDC) on behalf of grain producers, as well as providing direction to Plant Health Australia (PHA) on plant biosecurity matters.

GPA is appointed by the Federal Minister for Agriculture, Fisheries and Forestry as the "Representative Organisation" for the GRDC under the Primary Industries and Energy Research and Development Act 1989. As part of this role, the Board of GPA, including GPSA representatives, attend the regular, six-monthly consultation meetings with the GRDC board and senior staff.

GPA also holds membership of Plant Health Australia on behalf of Australian grain producers and is a signatory to the Emergency Plant Pest Response Deed.

GPA's responsibilities include:

- biosecurity planning and implementation at the national and farm levels
- liaising with federal and state governments on trade issues
- funding and supporting biosecurity initiatives
- participating in national committees and response efforts in an emergency.

GPSA maintains membership of GPA on behalf of grain producers in South Australia. In 2022/23, GPSA participated in GPA's Biosecurity Committee and Policy Council. The CEO and Chair also attended the GPA Policy Forum and AGM in Melbourne.

GPSA also partnered with GPA by hosting Australian cricket legend and GPA mental health ambassador Brad Hogg at the Eyre Peninsula Field Days on Tuesday, 9 August 2022.



IMPORTANT ISSUES: Mental Health Ambassador and Cricketing legend Brad Hogg chats with GPSA Director Nick Hillier at the Eyre Peninsula Field Days.

Primary Producers SA

Primary Producers SA (PPSA) is a coalition of peak bodies representing primary producers in South Australia. GPSA is a founding member and has nominated a councillor to the PPSA Council, to ensure grain production matters are considered in deliberations.

The purpose of PPSA is:

- To vigorously represent the interests and concerns of primary producers to government and the community;
- To present one voice to government and the wider community on cross-commodity issues affecting primary producers in South Australia;
- To promote the importance of primary production in South Australia and ensure that the contributions and achievements of primary producers are acknowledged and appreciated; and
- To work with and assist stakeholders and suppliers to primary production where such assistance will ultimately benefit primary producers.

GPSA participates in PPSA's crosscommodity policy sub-committees, including the Educating Kids About Agriculture Kids Steering Committee and Transport and Supply Chain Committee. GPSA provides policy support to PPSA on cross-commodity issues of importance to grain producers and otherwise as required. GPSA grain producer members have participated in BPMC and on regional Bushfire Management Committees in 2022/23.

National Farmers' Federation

The National Farmers' Federation (NFF) is the peak national body representing farmers and, more broadly, agriculture across Australia. It is one of Australia's foremost advocacy organisations at the national political and community level.

Since 2017, PPSA has joined NFF as the only South Australian-based member of NFF.

GPSA makes a co-contribution to PPSA's membership to NFF. In turn, GPSA can nominate representatives to a range of sub-committees and may participate in national policy forums convened by NFF.

External committee membership

GPSA also advances policy work through making representation to external parties, including other industry associations and affiliated bodies in agriculture. Staff regularly attend workshops, meetings, forums and hold several committee positions to advance policy positions

and gather information to support evidence-based research. The outcomes from these activities are reported to the GPSA Board and/or taskforces, as well as communicated to the broader grain industry.

In 2022/23, GPSA advanced the interests of grain producers through the following committees:

- Port Adelaide Container Terminal Monitoring Panel
- Grain Trade Australia Commerce Committee
- Department for Infrastructure and Transport's (DIT) Heavy Vehicle Reference Group
- drumMuster Industry Advisory Committee
- Landowner Information Service Reference Group
- Revegetation for Enhanced Biocontrol of Pest Conical Snails Partnership

Advocacy

GPSA engages with decisionmakers of all tiers of government, and statutory bodies responsible for policy or programs relevant to grain production businesses in South Australia. GPSA represents the interests of grain producers to the South Australian Parliament, and where appropriate, on State issues relevant to the Federal Parliament.

In accordance with its constitution, GPSA remains strictly non-party political.

Throughout 2022-23 GPSA consistently lobbied Government officials on issues important to grain producers. The GPSA Chair and CEO have a regular meeting with the Minister for Primary Industries and Regional Development, the Hon Clare Scriven MLC.

Other meetings with senior Government officials include (but not limited to):

- Deputy Premier Susan Close MP
- The Hon. Joe Szakacs MP, Minister For Emergency Services
- The Hon Geoff Brock MP, Minister for Regional Roads
- The Hon Nick Champion MP, Minister for Trade and Investment





OUT AND ABOUT: (Left) GPSA Chair Adrian McCabe meets with Minister for Primary Industries and Regional Development, Hon Clare Scriven MLC. (Right) GPSA CEO and Chair meet with Hon David Speirs MP, Leader of the Opposition and Hon Nicola Centofanti MLC, Shadow Minister for Primary Industries and Regional Development.

- Leader of the Opposition, the Hon David Speirs MP
- The Hon. Nicola Centofanti MLC, Shadow Minister for Primary Industries and Regional Development
- Sam Telfer MP, Shadow Minister for Shadow Minister for Regional Planning and Local Government
- Adrian Pederick MP, Shadow Minister for Regional Roads
- Tim Whetstone MP, Shadow Minister for Trade and Investment
- Tony Pasin MP

GPSA will continue to work closely with all sides of government to advance the interests of South Australian grain producers.

Industry Partnerships

GPSA recognises the need work with constructively industry, government and the broader community to facilitate programs designed to encourage communication and cooperation between producers and other bodies associated with the grain industry. GPSA is in regular contact with

marketers, exporters, storage and handlers, researchers, ag bureaus, farmer groups and farm input suppliers on behalf of grain producers.

GPSA will actively seek opportunities to provide leadership to industry forums for the benefit of grain producers. GPSA has continued to take the lead role in coordinating the South Australian Barley Advisory Committee (SABAC) on behalf of the industry.

GPSA is also a member of the Department of Infrastructure and Transport's (DIT) Heavy Vehicle Reference Group. GPSA is also member of the Grain Industry Association SA.

Communication

In seeking to communicate our work to producers, GPSA develops targeted material to support the dissemination of information relevant to grain industry, including:

- Media releases
- Social Media: Facebook, Twitter,

- Instagram, LinkedIn and YouTube
- Newsletter
- Grain Producer magazine
- Email blasts (single issues)
- Website updates
- Podcasts
- Traditional media (opinion pieces, feature articles, interviews)
- Advertising in state and regional newspapers
- Regional grower and board meetings
- Exhibitions at field days and industry events
- Industry surveys
- Attending conferences, workshops, grower updates and similar industry activities.

GPSA brought the majority of its communication and marketing functions in-house throughout 2022-23 with a significant increase in communication with grain producer members across platforms. GPSA also utilized a range of digital tools, such as standalone websites to run campaigns such as the Worst Grain Road, Harvest 100 and Spray Pledge, all which were delivered through inhouse capabilities.





WORST ROAD (Left) GPSA organised for Ministers Scriven and Brock to personally inspected the road judged the worst in SA in our Worst Grain Road Report, Upper Yorke Road, with local grain producers. (Right) At the South East Field Days.





PACKED: (Left) Growing SA 2022 kicks off at the Adelaide Hills Convention Centre, Hahndorf. (Right) Livestock SA President Joe Keynes, Primary Producers SA Chair Simon Maddocks and GPSA Chair Adrian McCabe at Growing SA 2022.

Furthermore, virtually all marketing, graphic design and communications software systems were delivered through in-house capabilities within GPSA, further reducing the cost-output for the organisation.

Annual Conference

Growing SA is the annual conference of South Australia's grain and livestock industries, co-hosted by Grain Producers SA and Livestock SA. Growing SA is an opportunity for primary producers to hear the latest in policy developments, farm business tips and commodity research while networking with each other and industry service providers and policy decision-makers.

Growing SA 2022 was held over two days at the Adelaide Hills Convention Centre, Hahndorf, on Monday 29 August and Tuesday 30 August 2022 with more than 220 people in attendance. Growing SA 2022's theme was around sustainability and the conference program focused on requirements integral to achieving this on farm such as innovation, taking advantage of opportunities, planning for challenges and building skills for a prosperous future. Guest speakers at the event included Minister for Primary Industries and Regional Development Hon Clare Scriven MLC, National Farmers' Federation Chief Executive Officer Tony Mahar, Food Agility CRC's Dr Madeline Mitchell and Australian Farm Institute's Katie McRobert.

Mark Bickley, the Keynote Speaker for the Conference Dinner, spoke about the importance of leadership and resilience, held on the night of 29 August.

Growing SA for 2023 is scheduled to be held as a one-day conference on Wednesday 30 August at the Adelaide Convention Centre in the Adelaide CBD. After many years in the Adelaide Hills, it was decided to change the location of Growing SA to the Adelaide CBD to make it more central for delegates to attend.

The Growing SA 2023 program includes hiahlv experienced independent farm consultant agristrategist and author Dr Kate Burke as the Keynote Speaker. The jampacked program also features presentations from Cam Nicholson, AEGIC and Grains Australia's Mary Raynes and Dr John Ackerman, panels on the global impacts on Grain and Livestock, succession planning, and multiple breakout sessions on a variety of relevant topics. More information is available via www. growingsa.com.au

Grower Education

GPSA acts as a conduit for grower education and information on issues that may require a change in practice or heightened awareness at key times (such as harvest) for the industry good.

This activity may also arise from a change to regulation, or emerging threats to our industry's long-term sustainability, productivity and profitability, such as information pertaining to market access, biosecurity, rural mental health and wellbeing, and climate change.

In 2022/23 GPSA led several highly successful campaigns and projects to improve the understanding and awareness of grain producers on particular matters. As a leading Heavy Vehicle Safety Initiative (HVSI) program funding recipient, GPSA has implemented value-for-money projects that deliver information, education and tangible improvements to heavy vehicle safety. See key achievements and activities for campaign details.

Consultation

Growers are encouraged to have input on the organisation's policies by contacting the GPSA Chief Executive Officer, a Board member or attending any of the forums which GPSA hosts.

GPSA staff attend a variety of industry meetings throughout the year on behalf of the organisation, and are available to discuss issues with growers by contacting the office on 1300 734 884.

GPSA attends major field days as an exhibitor. GPSA attended the Eyre Peninsula Field Days in August 2022, the Riverland Field Days in September 2022, the Karoonda Farm Fair in late March 2023, Hart Field Day in September 2022 and the South East Field Days in March 2023.

GPSA also had a stall at the Royal Adelaide Show in September 2022 where GPSA handed out copies of hits George the Farmer activity book. See key achievements and activities "Promoting grain careers" section.

PROJECTS & ACTIVITIES

Study looks at Grain Silo Bag recycling options

After receiving feedback from grain producers across the state about the lack of affordable and reliable silo bag recycling and reuse options, GPSA sought, and was awarded, grant funding through Green Industries SA to undertake a feasibility study to better understand the challenges and opportunities in repurposing and reducing waste of grain silo bags.

The project looks at options for the reuse and recycling of grain silo bags in South Australia thanks to a \$60,000 grant awarded to Grain Producers SA (GPSA) and will provide recommendations on the next steps.

The outcomes report will be released in the 2023-24 financial year.

Zetifi connectivity project showcases potential

One of the biggest issues that constantly arises in grain producer surveys is the challenge with connectivity, or lack thereof.

Looking at showcasing alternative internet and mobile phone connectivity options outside the traditional phone towers, GPSA secured funding from Agrifutures Australia to pilot AgTech connectivity solution – Zetifi.

Following a call for Expressions of Interest to participate in the installation of last-mile broadband connectivity for farm office, vehicles, and machinery via long-range Wi-Fi, three GPSA members (two from the Eyre Peninsula and one from the Yorke Peninsula) were selected

for the project. They each received outdoor Wi-Fi to 300 metre radius, indoor Wi-Fi internet to the main residence and a ZetiRover vehicle-mounted roaming Wi-Fi that can be moved between passenger vehicles and farm machinery.

During the project and as part of the grant, AgriFutures and GPSA hosted an AgTech farm planning workshop which was held at Currumulka on the Yorke Pensinula.

Project demonstrates fence-tofence connectivity solution

During the Expressions of Interest process of the Zetifi pilot project, GPSA discovered applicants with connectivity problems that Wi-Fi extension could not solve. As a result of the positive feedback from grain producers for the Zetifi project, GPSA was successful in obtaining linked funding through Agrifutures Australia to extend the program. Commencing in May 2023, the subsequent project builds on the premise that distinct forms of connectivity will work most effectively in different locations.

GPSA selected a grain producer from the Eyre Peninsula to receive a business grade high speed, low latency Low Earth Orbit Satellite and broadband connectivity solution. Using Starlink's latest technologies to fit an aftermarket technology system into nine farm vehicles or machines to provide full functionality. This farm will become a showcase for what can be achieved with a "fence-to-fence" connectivity solution.



RECYCLING ISSUE: Silo bags on a grain producer's propety.



National first trial of grain emissions tool

With the support of the State Government, GPSA undertook a project to utilise a carbon emissions tool created specifically for the grain industry. As such, GPSA were the first in the world to trial this tool.

Through an Expressions of Interest process, 10 grain producers from all cropping regions of South Australia were selected to participate in this pilot program.

This project provided a comprehensive analysis of carbon balance baselines for 10 South Australian grain farms, offering valuable information for future research and identifying emissions intensity variations across different crop productions.

Paddock-to-bottle barley traceability

GPSA participated as a partner in a project with AgTech business Trust Provenance and famous South Aussie brewer Coopers to trace barley to the beer bottle.

The project, funded by the State Government's AgTech Growth Fund, involved GPSA members working with Trust Provenance's software to capture data points along the barley's journey, then linking into Coopers' software to enable a full paddock-to-beverage traceability platform.

The project allowed for real-time monitoring, management and feedback and for grain producers and Coopers to provide a new level of trust on quality and sustainability and align with consumers' demand

for greater transparency on the beverages they are consuming.

Footage showcases sustainability story

The sustainability story of five grain producers through the South East, Yorke Peninsula and Mid North were filmed as part of a project thanks to funding from the Limestone Coast and Northern and Yorke Landscape Boards.

The professionally shot videos will be used to tell the story of why South Australian grain producers have sustainability at the forefront.

GPSA members learn from wine industry sustainability path

Through funding from the Murraylands and Riverland Landscape Board, GPSA held a workshop in Loxton in the Riverland on carbon and soil in June 2023. Guest speaker for the dinner event was Oli Madgett from FarmLab, who has had a unique journey navigating sustainability and adapting to market demands in the wine industry. We also had local Farming Systems Consultant Dr Chris McDonough giving an in-depth analysis into Mallee soils. Around 30 people attended the event.

Measuring soil carbon through national project

GPSA was a partner in the success application to the Federal



SELL OUT: Standing room only for our Grain + Carbon event at Loxton in June.

Government for a \$1.8 million project to look at soil carbon.

The project is a part of the Federal Government's National Soil Carbon Innovation Challenge. This aims to develop technologies that will lower the current costs of accurately baselining a farm's soil carbon by taking soil samples from over 80 farms across South Australia to build up the data and knowledge to support this.

GPSA members will have the opportunity to have soil samples taken on their property and the data shared with them through the project.

Exploring machine learning prediction of frost damage for grain crops

GPSA worked with Australian Institute for Machine Learning (AIML), the University of Adelaide, to conduct a scoping project thanks to State Government funding to explore the application of machine learning to predict the damage done to cereal crops by frost events.

Commercially viable cereal crops can be found within a fraction of a field where the crop is planted, while other parts of the field the crops will fail. In conclusion, the study recognised training a new Al prediction model requires specific aggregate meteorological evidence to correlate with ground level sensor data which is causal to crop failure over several trial sites.

Rapid detection of crop diseases

GPSA is a partner in a project involving rapid detection of grain diseases, funding by the Federal Government through the Agricultural Innovation Hubs Program.

Through this project, tests are being undertaken for Septoria and Yellow Leaf Spot work with the ultimate outcome for this to be done through a mobile phone app.

Grain pest snails in 3D

Working with AgTech business - Think Digital, GPSA is utilising



FIRST TIME: The release of the Environmental Sustainability Report is the first ever report of its kind for South Australian grain producers.

create a 3D project demonstrating what grain pest snails look like.

The project provides facts around snails that are in South Australia and those that are seen as serious threats. This educative project is aimed at grain producers, agronomists, students and other stakeholders involved in the industry.

Revegetation for enhanced biocontrol of pest conical snails

GPSA is a partner in the project 'Revegetation for enhanced biocontrol of pest conical snails.' The project is funded by SAGIT and the Grains Research and Development Corporation (GRDC).

The project team includes The University of Adelaide, the South Australian Research and Development Institute (SARDI), Viterra, Grain Producers SA (GPSA), Trees for Life, and collaborating farmers.

GPSA has taken part in two plantings so far at sites on the Yorke Peninsula where the snail problem is the most extreme.

Inaugural Sustainability Survey leads the way

For the first time, in 2022 grain producers in South Australia

were surveyed specifically on environmental sustainability credentials and attitudes at a farmgate level for the South Australian Grain Industry Environmental Sustainability Baseline Report.

The survey was fully completed by 120 grain producers and is an important step in better understanding how South Australian grain growers are delivering on sustainability.

More than 85 per cent of South Australian grain producers who took part in GPSA's inaugural Baseline Report are taking action on environmental sustainability.

Almost half of the respondents believe sustainability will be critical to their market access in the next five years, while more than 50 per cent surveyed want the South Australian grain sector to take the lead on sustainability.

On-Farm Grain Storage Workshops provide important education

Best practice in grain storage with free impartial talks and demonstrations at a tailored workshop was arranged by GPSA with the Grower Group Alliance.

The workshops were supported by GRDC, Spanlift Storage &



IMPRESSIVE: Grain storage workshop participants visit grain producer Chris Graham's farm outside of Maitland to see his storage facilities first-hand. Source: GPSA.

Sheds, Gale Pacific Australia, UPL Sustainable Agriculture Products & Solutions, ADM Trading, TriCal and Ahrens Group.

Visits to a local grain producer's property for demonstrations firsthand helped to get potential grain storers or prospective customers interested and excited about on-farm storage.

It was also an effective way to address grain producer's specific product related concerns. More than 50 primary producers attended the workshops held in late March 2023 at five locations across the Mid North, Yorke Peninsula and Murraylands.

Agricultural Vehicle Notice and Portal Training to Industry Stakeholders: Moving Ag Machinery Made Easy!

Chaired by Michael Neale the 'Moving Ag Machinery MadeEasy' Steering Committee applied industry knowledge from experts across South Australia, to provide an important voice for primary production, machinery retail and supply chains to influence primary producer behaviour when accessing public roads and inform regulators on government policy.

The quantification survey data collected by GPSA was used to assist the steering committee identify priority areas for future work to introduce 'The National Class 1 Agricultural Vehicle and Combination

Mass and Dimension Exemption Notice 2020 (No.1)' and in use of the NHVR Permits Portal.

Almost 250 people responded to the survey and provided valuable insights to inform the actions and activities necessary to implement our campaign. Primary producer and machinery dealers face the same operational problems and the leadership shown by the Steering Committee has delivered a closer working relationship in coordinating education and training workshops.

The campaign has been extended to end in September 2024. The Agricultural Vehicle Notice and Portal Training to Industry Stakeholders project has been funded by the NHVR's Heavy Vehicle Safety Initiative Program, with the support of the Federal Government.

More information on the project is available on the GPSA website.

Primary Producers Heavy Vehicle Inspection Education and Readiness Program: Roadworthy Heavy Vehicles Made Easy!

Since 2020, GPSA's project has presented the 'Roadworthy Heavy Vehicles Made Easy' interactive theory and practical workshops for PPSA commodity group members to assist their understanding of road safety, compliance, and maintenance responsibilities for any heavy vehicle over 4.5 tonne. This project continued throughout 2022/23.



HANDS ON: Heavy Vehicle Safety workshop participants examine the underside of a truck.





EDUCATION: (LEFT) Handing out George the Farmer 'Great Grains Activity Book' at the Royal Adelaide Show. (RIGHT): GPSA Chair Adrian McCabe at the launch of the new Broadacre burn-off smoke management guidelines with PIRSA Chief Executive Professor Mehdi Doroudi, SA Country Fire Service Executive Director, Frontline Services Support, Tammy Moffat, and Wine Grape Council South Australia Chair Adrian Hoffmann.

To date, over 500 primary producers have attended workshops across South Australia, ranging across all cropping regions.

Theory workshops have helped SA primary producers understand heavy vehicle safety management systems and primary producers' compliance and maintenance responsibilities for heavy vehicle roadworthiness, including responsibilities under the NHVR's National Heavy Vehicle Inspection Manual.

Practical workshops are designed to raise awareness and show how to undertake a heavy vehicle check on farm and are conducted by qualified mechanics in their service garage at 18 contracted locations.

The project has achieved all operational milestones, and as sufficient funds remain, GPSA and NHVR agreed to extend the project, which will now continue to deliver workshops for primary producers throughout 2023/24. More information about the workshop program is available on GPSA's website.

This project is funded by the National Heavy Vehicle Regulator's Heavy Vehicle Safety Initiative Program, with the support of the Commonwealth Government.

Seeding Survey showed wet start

In May 2023, almost 120 grain producers across South Australia

responded to GPSA's 2023 seeding survey with more than half indicating they were sowing prior to the traditional ANZAC Day start.

In the seeding survey for 2022, half of the respondents were dry sowing and hoping for the rain break to get germination moving.

In the 2023 survey, 70 per cent of the 119 grain producers responding to the survey stating they are sowing into wet soil, with 20 per cent still seeding into dry soil.

Major annual survey shows growers positive about the future

The GPSA Annual Grain Producer Survey Insight Report 2022 was filled out by more than 120 grain producers across the state.

More than 80 per cent of grain producers who participated in the Annual Grain Producer Survey were positive about the long-term future of the industry.

The survey found that operating costs were by far the biggest challenge in 2022. However, the application of technology was seen by grain producers in the survey as the single biggest opportunity to enhance their business.

Promoting grain careers

The GPSA team had a stand for the first time at the Royal Adelaide Show

in the Grains Pavilion to promote the importance of choosing the grain industry as a career. In conjunction with George the Farmer, GPSA designed and printed a 'George the Farmer' activity book and handed out about 6,000 to families over the entirety of the show.

Launch of the Smoke Management Policy

The Broadacre Burn-off Smoke Management Guideline was launched in the Barossa during 2022-23. It was developed by PIRSA in collaboration with GPSA, Wine Grape Council of South Australia, South Australian Wine Industry Association Inc., along with other grape and wine associations.

Expert input was provided by the State Bushfire Coordination Committee and the South Australian Country Fire Service (CFS).

The guidelines set out actions for each industry to take in relation to carrying out stubble burns. This includes considerations for grain growers for weather and conditions before burning, and for grape and wine organisations to communicate about the status of harvested and unharvested grapevine crops in their regions.

There are checklists for both grain and grape industries to guide their activities on the PIRSA website.

MEDIA CLIPPINGS

SA meeting tables important grains issues



Farmers reap big

as war hits marl

We've had an certainly not a

Damning repo

Grain experts meet to combat disease

meeting with disease experts last week to combat the rise of grain disease amid an uncharacteristically cold and wet growing

diminishing quality crops ahead of this year's harvest, as consistent rainfall and cool conditions create the perfect storm for mold and fungi growth.

and fungi growth.

GPSA is the peak industry body representing 4500 grain farming businesses across the state.

Almost 30 disease experts, including re-

searchers, agronomists, plant breeders, plant pathologists and stakeholders were present at the Crop Disease Roundtable, focussing on the prevalence of wheat powdery milde and faba bean chocolate spot.

GPSA CEO Brad Perry said that "larg than normal" areas have been impacted I disease and is likely to reduce harvest yie



across South Australia in the lead-up tharvest has created unique challenges who it comes to disease," he said.

it comes to disease, ne said.

"The disease challenges require a coordinated approach, not just for the shot
term but for the long term, and the roundtable
discussed a number of initiatives to bette
understand what can be proactively done."

GPSA grower, director and agronomis Nick Hillier chaired the roundtable and said that the discussion was a "positive step forward" for the industry to better understand

The wet and often humid conditions have really challenged grain producers this season when it comes to disease management" h

Operating costs of concern for growers

Be prepared and 'Don't Be a Bright

Spark'



HOW TO AVOID BEING A BRIGHT SPARK MAINTAIN MONITOR 0

A number of tips have been provided to growers to be prepared and increase safe ahead of harvest. PHOTO: GRAINS PRODUCERS SA

GPSA to hold grain storage workshop

FARMING EXTRA | 54



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i't drift off — think before sprayin



CAMPAIGNS

Worst Grain Road

In 2022-23, GPSA launched its 'Worst Grain Road' campaign to find the grain road in the worst condition across South Australia as identified by grain producers.

The campaign had over 150 individual submissions identifying 58 different roads in desperate need of repair, with Upper Yorke Road on the Yorke Peninsula named as the Worst Grain Road in South Australia.

The top ten Worst Grain Roads, as voted by the grain producer community were:

- Upper Yorke Road (Arthurton to Kulpara)
- 2. Nine Mile Road (Malinong)
- 3. Worlds End Highway (Robertstown to Eudunda)
- 4. Mallee Highway
- 5. Flinders Highway
- 6. Owen Road (Hamley Bridge to Templers)
- 7. Booleroo Road (Willowie to Booleroo)
- 8. Templers Road (Freeling to Templers)
- 9. Frances Road (Frances to Hynam)
- 10. Barrier Highway (Saddleworth to Burra)

Since the report was published GPSA has advocated strongly for State and Federal Government investment into repairing these roads.

GPSA also visited Upper Yorke Road with the State Minister for Primary Industries and Regional Development, Hon Clare Scriven MLC, and Minister for Regional Roads, Hon Geoff Brock MP, to personally show them the dire condition of the road with local grain producers.

GPSA will continue to promote the Report throughout 2023-24 to seek additional funding to repair these roads.



EFFECTIVE: GPSA's Worst Grain Road Report and the front page of the Stock Journal covering the release of the Report and Upper Yorke Road being named number one.

Spray Pledge

GPSA teamed up with CropLife Australia to launch a new initiative for grain producers in South Australia to take the 'Responsible Spray Applicator Pledge'.

South Australian grain producers continue to take the voluntary pledge to demonstrate they are using best practice when spraying agrichemicals on-farm by visiting spraypledge.com.au.

This national-first initiative is designed to highlight and reward grain producers who are applying agrichemicals responsibly and encouraging behavioural change.

Keep your Droplets to Yourself

In late 2022, GPSA launched a new campaign titled 'Keep Your Droplets to Yourself' aimed at speaking directly to grain producers about the importance of responsible agrichemical application to avoid the damaging consequences of spray drift. The campaign was an update of the 'Hit Your Target' slogan.

As part of the campaign, GPSA worked with key industry stakeholders and experts to produce a fact sheet that includes 11 tips grain producers need to be aware of when planning their spraying. These include monitoring weather, avoiding spraying in hazardous temperature inversions, using correct droplet size, leaving buffers, avoiding high spray speed, recording, reporting and more.









ADVOCACY: Examples of the Bright Spark, Spray Pledge and Keep Your Droplets to Yourself campaign materical produced by GPSA over the 2022-23 year.

Don't Be a Bright Spark

GPSA launched a new fire awareness campaign titled 'Don't Be a Bright Spark', aimed at putting the emphasis on fire prevention in grain producers' hands.

The 2022 grain harvest saw some of the biggest build-up of vegetation in South Australian cropping regions in more than five years, creating a heightened fire risk.

The campaign featured five steps grain producers should take – prepare, maintain, monitor, be safe and communicate – to reduce the threat of fire during harvest. It was a simple but important message that builds on our education initiatives from previous years.

Harvest 100 campaign

In late 2022, GPSA launched a campaign to find the ultimate harvesting playlist. The initiative was focused on helping with isolation and grain producer's mental health and wellbeing during harvest.

Almost 1000 songs were submitted to Grain Producers SA's (GPSA) inaugural Harvest 100 with an all-time Australian rock classic taking out number one spot – Driving Wheels by Jimmy Barnes – when it was released at the beginning of November 2022.

Over 60 per cent of the more than 900 song submissions came from grain producers with grain supply chain participants, other agricultural industries, media and political identities, and community members also participating. The Playlist is on Spotify on Grain Producers' SA channel.



ENGAGEMENT: The Harvest 100 campaign was a well supported initiative.

ADVOCACY SNIPPETS

Grain Harvest Code reprieve in 2022-23

South Australian grain producers were able to continue to use the Grassland Fire Danger Index (GFDI) under the Harvest Code of Practice during the 2022-23 harvest, thanks to GPSA's advocacy.

GPSA Chair Adrian McCabe and CEO Brad Perry met with the Minister for Police, Emergency Services and Correctional Services and the SACFS Chief Officer to advocate for the importance of ensuring there is a full education program and understanding of the new Fire Behaviour Index cease harvest number of 40 that CFS proposed to roll out.

As a result, the SACFS agreed that grain producers were able to utilise the GFDI of 35 for the 2022-23 harvest.

Rise in export container charges opposed

Grain Producers SA (GPSA) wrote to Flinders Adelaide Container Terminal (FACT) urging it to reconsider a 30 per cent increase on the Terminal Access Charge (TAC).

As of 1 April 2023, Flinders Adelaide Container Terminal, owned and operated by Flinders Port Holdings, applied a TAC of \$103.50 (ex GST) to full export containers and a TAC of \$146.50 (ex GST) to full import containers. Previously a TAC of \$79.50 (ex GST) was applied on full export containers and a TAC of \$112.50 (ex GST) was applied for full import containers – representing a 30 per cent increase from the start of April this year.

GPSA wrote to Flinders Adelaide Container Terminal on behalf of South Australian grain producers to express disappointment in a 30 per cent rise in charges on export containers from 1 April 2023 and urged them to reconsider such a hefty increase.

Parliamentary Connectivity Inquiry hears grain plight

A Federal Parliamentary Committee heard about the connectivity plight of South Australian grain producers during a hearing in the South Australian Parliament.

GPSA Chief Executive Officer Brad Perry provided evidence from the experience of grain producers in South Australia when dealing with unreliable connectivity on-farm.

The House of Representatives Standing Committee on Communications and the Arts is undertaking an inquiry into 'Co-investment in multi-carrier regional mobile infrastructure'.



EXPERTS: The Crop Disease Roundtable met in November 2022 to discuss the crop disease challenges of a wet grain season.

Mr Perry told the Committee that it's important that grain producers who contribute significantly to the South Australian economy, but live in sparsely populated regions, are a priority in mobile phone blackspot funding allocations.

PPSA also presented at the inquiry.

Crop disease roundtable delivers

In November 2022, GPSA assembled some of the state's best experts on agrichemical application to discuss the ongoing challenges of a wet grain season.

The roundtable resulted in positive changes in the fight against wheat powdery mildew.

Australian grain producers thereafter were provided with approval for chemicals to help manage and control fungicide resistant powdery mildew in wheat.

The permits were for Proquinazid and Quinoxefen - which are Group 13 fungicides - and Metrafenone which is Group U8 - giving growers an alternative effective mode of action to protect their crops.

NEWS

Phone issues igniting interest

Mobile coverage chaos creating concerns



ncil mayor Peter Hunter is eager for ent phone coverage issues in his

BY LIAM WORNALD

THE challenge of getting phone coverage is proving significant in regional and cruzial SA, with people looking for answers.

At a Regional mobile in
GAS Alan Fergusson said phone connectivity had

ve reassured ed upgrades you're ng to suddenly drop right

effects on tourism and other industries in the north of the state from lack of service. Federal Member for Bark-er Tony Pasin said quality phone coverage was a necessary business tool and one a number of people from with-in Barker faced challenges receiving.

Mr Pasin said he met with Telstra regional general manager of Australia, Ta and SA, Michael Patterson on

endemic failure or whether it was issues around contesta-bility etc," he said. Mr Patterson said mobile coverage and blackspot problems could be caused by different reasons and

"These include the type of device being used, the dis-tance from a tower, terrain (hills and valleys), tall trees

still be running on 3G, so we encourage farmers over the next 12 months to check what they are using and up-grade if necessary."

CONCERNS: Coverage of the Parliamentary Connectivity Inquiry in the Stock Journal on 18 May 2023.

Grain Producers Australia provides these permits to support growers and industry through the emergency and minor use program managed by Australia's federal regulator, the Agricultural Pesticides and Veterinary Medicine Authority (APVMA).

These emergency and minor use permits support the grains industry's

capacity to respond swiftly and effectively to manage pests, weeds and crop diseases when needed, in grain producing regions.

GPA acted on a request from Grain Producers SA, through its recently established Crop Disease Roundtable, to address this rapidly emerging issue and seek the permits for growers.

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BIGRIG: Yankalilla Area School students Katie Jones and Hudson Cook took a closer look at the Forestry SAfire fighting truck on show at AgFest.

LIVE SHOW: Susan Haese from Yaringa Alpacas showing of Braveheart to Annabel Mallord and Della Williss from Investigator College.

Terminal price rises are no joke

GRAIN Producers SA (GPSA) has urged Flinders Adelaide Container Terminal (FACT) to reconsider a proposed 30 per cent increase on the Terminal Access Charge (TAC) labelling it nothing more than an April Fools' joke.

As of 1 April, at Flinders Adelaide Container Terminal, owned and operated by Flinders Port Holdings, a TAC of \$103.50 (ex GST) will be applied to full export containers and a TAC of \$146.50 (ex GST) will be applied to full import containers

Previously a TAC of \$79.50 (ex GST) was applied on full export containers and a TAC of \$112.50 (ex GST) was applied for full import containers - representing a 30 per cent increase from the start of April this year.

GPSA Chair Adrian McCabe said at a time when grain producers have been hit with record high input costs throughout the season, it is disappointing to see charges on export containers rise.

GPSA has written to Flinders Adelaide Container Terminal on behalf of South Australian grain producers to express disappointment in a 30 per cent rise in charges on export containers from 1 April 2023 and urge them to reconsider such a hefty increase," Mr McCabe said.

"Given the South Australian grain industry is predominantly export orientated, this additional charge is likely to have a direct cost impact on grain held for export in 2022/23, as well as into next season.

"In the GPSA annual producer survey for 2022, growers identified high input costs as the number one challenge going forward and we remain concerned about any further rising costs, such as the increase of the TAC

While GPS Aunderstands businesses have also been impacted by the record high input costs, this significant increase on export and import containers is a double whammy for grain producers.

"Increasing crop yields should not be the go-to choice to offset increasing cost pressures. We need to ensure productivity and sustainability under challenging climatic conditions aren't sabotaged by pickpocketing grain producers to export grains"

Fleurieu Sun, Thursday, March 23, 2023

OPPOSED: Coverage of Grain Producers SA's opposition to the increased export container charges was published across regional South Australia.

MEDIA RELEASES

A small selection of the Media Releases Grain Producers SA distributed throughout 2022-23.



Media Release





Media Release





Media Release



GPSA launches 'Worst Grain Roads' campaign

Grain Producers SA Chief Executive Officer Brad Perry said every day the grain industry in South Australia relies on roads to move grain, people, services and goods.

"The South Australian grains industry is a significant economic contributor generating over \$3 billion in gross industry revenue and employing 23,000 people directly," said Mr Perry.

"This campaign will help us identify the state's worst grain roads so we can highlight the routes most need of repair, ensuring future funding is prioritised to the places that need it most to made and efficient transport for the grain sector.

Inaugural SA grain sustainability baseline report released

For the first time, in 2022 grain producers in South Australia were surveyed specifically environmental sustainability credentials and attitudes at a farmgate level for the South Australian Grain Industry Environmental Sustainability Baseline Report.

GPSA Chief Executive Officer Brad Perry said the baselining survey was completed by 120 grain producers across South Australia.

FarmTech Planning workshop on the Yorke Peninsula

Grain producers are being invited to attend a free Grain Producers SA (GPSA) and AgriFu Australia FarmTech Planning Workshop on the Yorke Peninsula next month.

The interactive workshop will be held at the Curramulka Community Club on Thursday, 16 March 2023, from 9am to 1 pm. Attendees are encouraged to contribute, share and discuss key the about technology on-farm

GPSA Chief Executive Officer, Brad Perry said the FarmTech Planning Workshop with the theme 'making your data work for you' is timely following evoke^{AG}. being held in Adelaide.

"We are excited to be bringing this AgTech workshop to the Yorke Peninsula with support of Rural Edge, IntellectAg and AgriFutures Australia," said Mr Perry.



Media Release





Media Release





Media Release



GPSA to hold series of on-farm grain storage workshops

Grain Producers SA (GPSA) is delivering a series of Grain Storage Workshops, in conjunction with Grains Research and Development Corporation's (GRDC) Grain Storage Extension Project, to provide information and resources for producers on best practice on-farm grain storage.

The free workshops are being held in late March 2023 from the Yorke Peninsula to the Murraylands with support from industry service providers and suppliers.

GPSA Chief Executive Officer Brad Perry said the workshops are in response to feedback from GPSA's annual producer survey.

"Our 2022 grain producer survey demonstrated the increased investment and use of on-farm st and we identified an opportunity to provide information and resources on this imortant topic,"

Experts gather to talk about growing season disease pressures

A Grain Producers SA (GPSA) led meeting has been held in Adelaide today with a range of disease experts to discuss significant challenges created by the wet conditions ahead of harvest

The 'Crop Disease Roundtable' brought together almost 30 disease expects including researchers, agronomists, plant breeders, plant pathologists and key grain industry stakeholders, focusing on the increasing presence of wheat powdery mildew and faba bean chocolate spot.

GPSA Chief Executive Officer Brad Perry said the roundtable was called to bring industry experts together into the same room to discuss opportunities to proactively combat disease pressures.

"The persistent and consistent rainfall across South Australia in the lead-up to harvest has created unique challenges when it comes to disease," said Mr Perry.

Soil moisture helps SA grain producers to sow early

South Australian grain producers have opted to utilise their soil moisture to sow the crop early, according to a survey undertaken by Grain Producers SA (GPSA).

Almost 120 grain producers across South Australia responded to GPSA's 2023 seeding survey with more than half indicating they were sowing prior to the traditional ANZAC Day start.

GPSA Chief Executive Officer Brad Perry said rainfall from last season and rain in the first half of this year in some cropping regions had provided a positive start.

*In our seeding survey for 2022, half of the respondents were dry sowing and hoping for the rain break to



Media Release



GRAIN PRODUCERS SA

Media Release



GRAIN PRODUCERS SA

Media Release



Malt barley growers sought for unique traceability project

Grain Producers SA (GPSA) is seeking 10 malt barley growers through an Expression of Interest (EOI) process to participate in GPSA's 'paddock-to-beverage' traceability project with Trust Provenance, Coopers Brewery and Archer Daniels Midland.

The project will see barley growers work with Trust Provenance's software to capture data poi along the barley's journey, then link into Coopers software to enable a full paddock-to-bevera The project will see barley growers work with Irust Provenance's software to capture data points along the barley's journey, then link into Coopers software to enable a full paddock-to-beverage traceability platform, increasing transparency of the journey of the barley crop and aligning with growing consumer trends and demands on product procurement and sourcing locations.

Grain Producer's CEO Brad Perry said that the project, funded by the South Australian Govern

GPSA leads pilot project to bridge the blackspot divide on-farm

South Australian grain producers' connectivity blackspots are being targeted as part of a pilot program between Grain Producers SA (GPSA) and AgTech connectivity provider Zetifi.

GPSA Chief Executive Officer Brad Perry is calling on grain producers in areas of poor connectivity to express interest in taking part in the pilot program.

Annual grain survey highlights long term industry confidence

More than 80 per cent of grain producers who participated in the Grain Producers SA (GPSA) Anno Grain Producer Survey are positive about the long-term future of the industry.

The GPSA Annual Grain Producer Survey Insight Report 2022, released today, provides a unique perspective of the major challenges and opportunities as seen by grain producers in South Australia.

GPSA Chief Executive Officer Brad Perry said the annual survey found that operating costs are by far the biggest challenge in 2022.

"With the high farmgate input costs including fertiliser, fuel and chemicals, it was no surprise the number one challenge for South Australian grain producers is the same one currently facing every grain grower in the nation," said Mr Perry.



Media Release



PRODUCERS SA Media Release





Media Release

GPSA calls for delay on new fire code as harvest looms

GPSA Chief Executive Officer Brad Perry said he has written to the SACFS seeking to delay the roll-out of the new Code until after the coming harvest due to the short notice for grain producers.

"GPSA understands the Grain Harvesting Operations Table will change from the Grassland Fire Danger Index (GFDI) to a new Grassland Fire Behaviour Index (GFBI)," said Mr Perry.

"We support the science and research behind the nation-wide Australian Fire Danger Rating System (AFDRS) review; however, we hold concerns about the short time frame SACFS has to inform indust about the algostment from the GFDI of 35 to GFBI of 40, particularly with the potential for an early start to harvest in some regions.

SA grain producers urged to take the 'Spray Pledge'

Grain Producers SA (GPSA) and CropLife Australia have teamed up to launch a new initiative for grain producers in South Australia to take the 'Responsible Spray Applicator Piedge'.

South Australian grain producers are being encouraged to take the voluntary pledge to demonstrate they are using best practice when spraying agrichemicals on-farm by visiting spraypledge.com.au.

Grain Producers SA Chief Executive Officer Brad Perry said this national-first initiative is designed to highlight and reward grain producers who are applying agrichemicals responsibly.

"We know that a majority of grain producers using agrichemical are applying it diligently, but we also know that spray drift incidents are occ horticulture co-exist," said Mr Perry. nts are occurring in South Australia, particularly where broadacre and

"The 'Spray Pledge' campaign encourages grain producers to refresh their knowledge on the application of agrichemicals and highlights those producers who continue to do the right thing.

GPSA project explores future options for grain silo bags

A project to look at options for the reuse and recycling of grain silo bags in South Australia is underway thanks to a \$60,000 grant awarded to Grain Producers SA (GPSA).

The 'Circular Economy Market Development Grant' program through Green industries SA is enabling GPSA to undertake a feasibility study to better understand the challenges and opportunities in repurposing and reducing waste of grain silo bags.

GPSA Chief Executive Officer Brad Perry said grain producers had increasingly raised the problem of used silo bags and lack of recycling avenues available.

"There is currently a successful recycling stewardship scheme for plastic chemical containers called "DrumMuster" as well as pilots for plastic seed and fertiliser bags with "BagMuster", however there is a gap when it comes to used grain silo bags, "said Mr Perry.



FINANCIAL REPORTING

GPSA's Board has a strong focus on demonstrating industry leadership through sound corporate governance, recognising that exemplary corporate governance and diligent monitoring of the organisation's compliance with its legal obligations, are vitally important to the fulfilment of its mission. The Board's commitment to sound corporate governance has also resulted in the development of a suite of corporate policies which establish processes, delineate responsibilities, and ensure oversight of key business functions.

GPSA recognises that all funds received from the Grain Industry Fund must be applied for the benefit of grain producers in South Australia who make contributions, as required by terms of the current Management Plan released by the Minister for public consultation. For this reason, GPSA has robust systems to manage advances from the Grains Industry Fund and for reporting on the expenditure of monies received, with strict oversight of the Audit and Finance Committee, and the Board of Directors.

In order to demonstrate both transparency and accountability to grain producers who make contributions, a periodic compliance and reporting schedule for the payment of Grains Industry Fund contributions has been developed through the approval of PIRSA.

Auditing and Reporting

GPSA's financial year runs 1 July to 30 June in alignment with the financial year for the PIFS Grains scheme.

GPSA reports to grain producers on the spending of monies to its members at the Annual General Meeting (AGM). The last AGM was held on Monday 29 August 2022 at the Adelaide Hills Convention Centre, Hahndorf. The 2023 AGM will be held on Tuesday, 29 August 2023 at Mellor Olsson Lawyers, Adelaide. GPSA also reports on monies spent of the PIFS Grain Fund to the Minister on a Quarterly basis.

Quarterly reports are submitted to the Minister by 7 November, 7 February and 7 May each year with a detailed annual report to be submitted by 14 September.

As a company limited by guarantee, GPSA lodges a copy of its financial statements annually with the Australian Securities and Investment Commission (ASIC). Following an open tender process, the GPSA Board appointed Bentley's as auditors in 2018.

Audit, Finance & Risk Committee

The GPSA Board established the Audit, Finance & Risk Committee to strengthen the oversight of GPSA's operations and to provide confidence to both the Minister and grain producers that funds are appropriately managed and reporting obligations are met.

The objective of the Audit, Finance & Risk Committee is to provide independent assurance and assistance to the Board on GPSA's risk, control and compliance framework, and its external accountability responsibilities.

In 2022-23, James Heaslip chaired the Audit, Finance & Risk Committee and Adrian McCabe, John Gladigau and GPSA CEO, Brad Perry were members. The Audit, Finance & Risk Committee has established delegated authority (maximum) limits that govern the payment of monies within the organisation.

Fraud and risk management

GPSA's fraud and risk management framework includes processes for project, program and portfoliolevel risk management, general compliance and operational risk management and financial risk management, and guidelines for external projects.

Monitoring performance

GPSA monitors, measures and evaluates its performance to

continually improve its effectiveness and efficiency. The publication of an annual report documents, key achievements and outcomes.

External accounting services

GPSA sources external accounting advice from William Buck, including the preparation of company returns to the company regulator, the Australian Securities and Investments Commission (ASIC). GPSA uses cloud-based accounting software platform Xero to enable streamlined internal controls and approvals by authorised users, including GPSA's external accountant and Chair of the Audit and Finance Committee.

Audit process

Independent internal and external audits are applied to finances. GPSA maintains accounts and records of transactions and affairs in accordance with the Australian Accounting Standards, and with other legislative requirements, applicable to entities reporting under the Corporations Act 2001. In order to promote auditor independence in the preparation of the annual financial statements, the GPSA Board elected to rotate the auditor in 2018. GPSA re-appointed Bentleys SA Pty Ltd to audit GPSA's the 2022-23 financial statements.

Bentleys was formally engaged to conduct an independent audit of the financial report of Grain Producers SA Limited for the financial year ended 30 June 2023, in accordance with applicable Accounting Standards and other mandatory professional reporting requirements. A written report to the GPSA Board prepared by Bentleys following completion of the audit will raise any material matters or concerns that would impact the decision-making ability of the users of the financial report. This also highlights suggested changes or recommended corrective actions arising from the audit process, which may then be implemented by management.

In accordance with the reporting requirements of the Management Plan, Bentleys prepares a statement of acquittal of funds for lodgement with PIRSA, demonstrating how all monies received from the Grain Industry Fund were expended in the preceding financial year for PIRSA.

Audited financial statements for 2022-23 are published on pages 28 & 29.

Corporate planning and reporting

GPSA's corporate planning and reporting approach incorporates three tiers of accountability:

- Strategic Plan that sets out GPSA's high-level goals, strategies and performance measures for the year-period.
- 2. Annual Operational Plan that outlines the annual budget, resources and research priorities that give effect to the Strategic Plan during a given financial year. It also provides the opportunity for GPSA to respond to external drivers and changing priorities during the life of the Strategic Plan by providing revised emphasis on project theme.
- 3. Annual Report that provides information on project activities and their performance in relation to the goals set in the Annual Operational Plan for a given financial year.

Insurance

GPSA maintains the following level of insurance cover through its insurance

agent. Insurance cover is reviewed annually and adjusted as required.

Details of policies and cover held as at 30 June 2023:

- Association Liability (including professional indemnity): up to \$5,000,000.
- General Liability: up to \$20,000,000
- Mobile Electronic: Unspecified .\$ 3,958.00
- Miscellaneous Category 1: Specified \$ 4,581.00
- Static Office: Unspecified \$ 4,472.41
- Musical Instruments: Unspecified \$ 2,308.00
- Mobile Electronic: Specified . \$13,981.08
- Business interruption: up to \$100,000.
- General Property: up to \$29,300.49
- General contents: \$30,000
- Theft up to \$5,000
- Cyber Liability: up to \$1,000,000
- Motor Vehicle comprehensive (agreed value): \$50,000
- Travel Insurance Domestic Travel only

External reporting

Transparency and accountability are integral to achieving GPSA's mission. As the voice of the South Australian grain production sector, GPSA Directors and senior management are committed to acting with integrity in representing grain producers, discharging duties in both an ethical and responsible manner.

GPSA reports regularly to stakeholders, including through formal reporting to GPSA members, South Australian grain producers and the South Australian Government, via publication of annual reports, the GPSA website and participation in conferences, forums, workshops and other activities.

GPSA holds its AGM as a public event, open to all Grain Industry Fund contributors.

GPSA will regularly canvas its membership on policy priorities and be accountable to members in accordance with the organisation's constitution and legal framework, as a company limited by guarantee.

In addition, GPSA is available to solicit feedback directly from GPSA members and Grains Industry Fund contributors during office hours via 1300 734 884 (for the cost of a local call).

Tax status

Grain Producers SA Ltd (GPSA) operates as a non-profit entity, established as a company limited by guarantee under the Corporations Act 2001. GPSA is registered for the GST and has been assigned the Australian Business Number (ABN) 43 154 897 533.

Director attendance records

A record of attendance of directors at GPSA Board meetings held in 2022/23 is provided below.

Director attendance records for 2022-23						
Name	Director type	Applicable meetings	Meetings attended	Meetings not attended		
Adrian McCabe, Chair	Member Elected	7	7	0		
John Gladigau	Member Elected	7	7	0		
James Heaslip	Member Elected	7	6	1 (with apology)		
Chelly Litster	Member Elected	7	6	1 (with apology)		
Dylon Kay	Member Elected	7	7	0		
Peta Willmott	Member Elected	7	7	0		
Nick Hillier	Member Elected	7	7	0		
Dr Steve Jefferies AM	Independent	7	7	0		
Prof. Wendy Umberger	Independent	7	7	0		

Grain Producers SA Ltd

Statement of Profit or Loss

For the Year Ended 30 June 2023

		2023	2022
	Note	\$	\$
Operating Grants		1,532,664	1,520,000
Project Income		20,171	59,415
Interest income		-	507
Miscellaneous income		75,139	25,274
Investment gain/ (loss)	_	29,394	(43,854)
Total income	_	1,657,368	1,561,342
Less: operating expenses Employee costs - staff		(742,150)	(607,485)
Employee costs - stair Employee costs - directors		(217,425)	(200,545)
Rental Outgoings		(94,854)	(87,113)
Communications		(80,832)	(58,563)
Travel - domestic		(64,044)	(66,167)
Fringe benefits tax		(6,229)	(28,002)
Accounting		(13,500)	(22,734)
Consulting fees		(16,983)	(46,275)
Website costs		7,573	(10,709)
Conference, seminar and function costs		(2,048)	(37,227)
Motor Vehicle Expenses		(15,892)	(18,372)
Depreciation		16,160	(9,765)
Meeting costs		(23,533)	(7,098)
Telephone and fax		(6,060)	(6,858)
Computer expenses		(18,485)	(15,340)
Insurance		(7,593)	(5,976)
Auditors Remuneration	4	(7,430)	(7,459)
Subscriptions		(11,709)	(3,566)
Legal Fees		(2,800)	(13,193)
Sundry expenses	_	(12,229)	(14,901)
Total operating expenses		(1,320,063)	(1,267,348)
Program expenses	3	(295,787)	(242,157)
Total Expenses	-	(1,615,850)	(1,509,505)
Profit for the year	-	41,518	51,837

The accompanying notes form part of these financial statements.

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Grain Producers SA Ltd

Statement of Financial Position

As At 30 June 2023

	Note	2023 \$	2022 \$
	Note	•	•
ASSETS			
CURRENT ASSETS	_	550.000	700 504
Cash and cash equivalents Trade and other receivables	5 7	556,898	789,581
Investments	6	15,136 1,109,437	45,076 741,669
Other assets	8	16,617	4,842
TOTAL CURRENT ASSETS	· -	•	
NON-CURRENT ASSETS	_	1,698,088	1,581,168
Property, plant and equipment	10	51,156	30,243
Leases	9	281,479	-
TOTAL NON-CURRENT ASSETS	_	332,635	30,243
TOTAL ASSETS	_	2,030,723	1,611,411
LIABILITIES CURRENT LIABILITIES			
Trade and other payables	11	34,809	69,809
Employee benefits	12	51,379	22,852
Revenue received in advance	13	355,958	254,299
Lease liability	9	45,565	-
TOTAL CURRENT LIABILITIES		487,711	346,960
Lease liability	9	237,043	-
TOTAL NON-CURRENT LIABILITIES		237,043	
TOTAL LIABILITIES		724,754	346,960
NET ASSETS		1,305,969	1,264,451
	_		
EQUITY			
Retained earnings	_	1,305,969	1,264,451
TOTAL EQUITY	_	1,305,969	1,264,451

The accompanying notes form part of these financial statements.

