

Annual Report

2015-2016

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Our Vision

Viable and sustainable grain producers in South Australia

Our Mission

To ensure a viable and sustainable grains industry in South Australia for grain producers through leadership, advocacy and communication

Our Values

Integrity through Transparency and Accountability

Consultative through approachability, communicating

Desire for outcomes that are fact based, proactive and considered

Preface

Grain Producers SA (GPSA) is the Peak Industry Body for the South Australian grain producers. It is unique in that it is a non-political body that represents all grain producers to government, the community and industry including, grain marketers, exporters, storage and handlers, researchers and farm input suppliers.

GPSA's objectives are to improve the profitability and sustainability of South Australian grain producers through:

- Representing the views of South Australian grain producers to government, industry and the community on grains issues;
- Working with an effective state farming organisation and other commodity groups to represent South Australian grain producers on cross commodity issues;
- Working with government and industry to develop policies around creating and maintaining an efficient, accessible and cost effective supply chain;
- Working with government, industry and institutions to improve the technical and business skills of South Australian grain producers
- Working with Research, Development and Extension organisations to identify and disseminate research priorities in grain production, handling and management
- Supporting an effective national representative organisation to work with government around national initiatives to support the grains industry
- Providing a program to include and develop young farmers to be prepared to take on leadership roles within the South Australian grains industry.

Corporate Structure

GPSA is a company limited by guarantee. Membership of GPSA is open to all South Australian grain producers. Grain producers who have contributed to the Primary Industry Funding Scheme Grains 2012 Scheme (PIFS Grain) or to the Wheat Marketing Act 1989 (WMA) receive free membership to GPSA.

Board of Directors

A Board of Directors is elected by grain producers from across the grain growing regions of South Australia, which provides direction and vision. Directors are elected for a two-year term by South Australian grain producers. They bring skills and knowledge from many areas of interest including crop production, crop research, crop merchandising, marketing, storage and transport and logistics.

The Board meets approximately eight times each year and rotates these meetings around the grain producing regions of the state.

Policy is decided by the Board, after considering input from across all sectors of industry, through close involvement with grain producers, grain production groups, grains sector groups and the conduct of regular regional and state industry forums.

GPSA's non-executive Directors are:

Garry Hansen, Chair	Peter Polkinghorne
Wade Dabinett, Deputy Chair	Brett Roberts
Stephen Ball	Max Wilksch
David Malpas	Andrew Goode (Independent director)

There are provisions within the constitution of GPSA for the Board to appoint up to two independent Directors. The constitution of GPSA can be found at www.grainproducerssa.com.au.

Board Committees

The GPSA Board has four Board committees, the:

- Audit & Finance Committee
- Agricultural Security & Priority (ASAP) Committee
- Research, Development & Extension (RD&E) Committee
- Transport & Supply Chain (TASC) Committee

Board Meetings

The board met 5 times during 2015-2016, directors attending as per the table below.

Director	Applicable Meetings	Meetings Attended	Meetings Not Attended*
Garry Hansen	5	5	-
Wade Dabinett	5	5	-
Stephen Ball	5	3	2
Andrew Goode	2	2	-
David Malpas	5	5	-
Peter Polkinghorne	5	5	-
Brett Roberts	5	4	1
Max Wilksch	5	5	-

* Apology received

Chairman's Report

In December this year, Grain Producers SA will have been established for five years, advocating for grain growers on issues impacting them beyond the farm gate.

In addition to the grains policy work of GPSA, the board made the decision this year to boost our support for cross-commodity issues here in South Australia through Primary Producers SA and increase our reach nationally through increased support for Grain Producers Australia.

We are pleased with the continued success of the new advocacy structure in PPSA and the united partnership of the commodity groups involved. GPSA has increased funding to PPSA to tackle cross-commodity issues that have a significant influence on grain producer's profitability, such as transport, natural resource management and native vegetation issues. With Rob Kerin as PPSA executive chairman, and also a member of the Economic Development Board of SA, he is well positioned to have influence for producers through the upper levels of government.

PPSA and GPSA worked closely to get the *Modern Transport System for Agriculture* started – a 90-day project in which producers identified key heavy vehicle and agricultural machinery transport issues around the state. This was initiated in 2014 but the benefits of this project are still being rolled out across SA – as well as the value of keeping these transport issues front and centre for policy-makers.

Through the 90-day project, GPSA has developed a close working relationship with Minister for Transport Stephen Mullighan. This type of project will be even more important with the decline in infrastructure investment, such as the closure of the Mallee rail line, and the importance of getting higher productivity trucks on these roads to reduce freight costs.

We are also helping Minister Mullighan lobby the federal government for money to fund the upgrade of the Eyre Peninsula rail lines before they also deteriorate further and follow the Mallee lines into closure. During our meetings with Minister Mullighan, we have observed that he is as keen as we are to ensure that the freight savings are passed onto growers, ensuring we can be as profitable and competitive as possible.

GPSA has continued its support for Grain Producers Australia to ensure we are well represented nationally through the GPA Grains Policy Council which works to influence the Federal Government. It's important that GPSA has a strong voice at a national level because there are a number of overarching organisations, such as the Australian Pesticides and Veterinary Medicines Authority, Wheat Quality Australia, Grains Research and Development Corporation, Australian Export Grains Innovation Centre, and the Grains Industry Market Access Forum that are undertaking some industry good functions that impact the profitability of SA growers. The only way GPSA can have direct involvement in these is through GPA.

Retiring at AGM

This financial year has been my last as Chairman of Grain Producers SA and I will be standing down at the Annual General Meeting at the EP Field Days. My time as Chairman has been an outstanding time and certainly a highlight of my farming career.

In 2011, I was approached by the late Jeff Arney and former Grains Council of Australia President John Lush to take on the role. It was an honour to be the inaugural chairman as we were creating a new brand for the work of the former SA Farmers Federation Grains Council in a completely new organisation. I would like to acknowledge the amount of work that Jeff and John put in to establish GPSA and thank them for their support.

GPSA had been – and continues to be – very successful and has a number of runs on the board on behalf of SA grain producers. Some of the highlights of my time as Chairman include:

- Working with bulk handlers, Grain Trade Australia and Wheat Quality Australia to upgrade the quality classification of Scout wheat from APW to AH. The upgrade equated to millions of dollars extra for SA growers.

- With the help of PPSA, approaching the State Government to develop the 90-day transport project enabling producers to identify transport hotspots around the state.
- The signing of a new SA Grain Industry Trust deed to update and modernise the current agreement and the appointment of three new group A trustees and a group B trustee.
- Representing growers in negotiations on long-term port access agreements with the Australian Competition and Consumer Commission and making changes that would help grain producers.
- GPSA working through GPA and with APVMA to develop the protocols to allow farmers to have access to local mouse bait mixing stations to use their own grain for mouse control, creating a substantial saving.
- Creating sub-committees allowing involvement from many other growers and spreading the input into policy around the state.

GPSA's Agricultural Security and Priority Committee is a key example of this and has tackled competing land use as an issue for grain production. I'd like to acknowledge the commitment of Max Wilksch, who recently retired from GPSA, as a strong advocate on these cross-commodity issues.

GPSA's success is due to the board member's commitment and passion for the industry. We were excited to add Andrew Goode as an independent director to the board, following his retirement from legal firm Mellor Olsson. His appointment has added a lot of credibility and experience to the board. Together with reappointed board members Stephen Ball and David Malpas, and current board members Peter Polkinghorne, Brett Roberts and new Chairman Wade Dabinett, growers will be well represented in 2016-17.

A very special thanks goes to our chief executive Darren Arney and his team. He was on board before I became Chairman and put a huge amount of work in to get the organisation started – and continues to do so. All the staff members have continued to contribute with great dedication.

I really encourage all producers to stay in touch with the important work that GPSA and PPSA do on your behalf. It's vital that we have a strong voice working on our behalf in this state. An organisation's success depends on having contested director positions so members have choice on who represents them. GPSA administers about \$1.6 million annually so it is a responsible position in the industry and we need producers with a passion for agriculture to put their hand up and be involved.

Garry Hansen.

CEO's Report

The 2015/16 cropping season saw South Australia produce an average crop of about 7.2 million tonnes from 4 million hectares sown. This was the seventh consecutive year of above-average grain production in SA.

While state production figures were average, performance of individual farms was mixed. Another dry spring resulted in some of the lowest yields through the South East and above-average production through parts of the Eyre Peninsula. All growers are hoping for at least an average spring for this year's crops which are currently showing huge yield potential.

Looking back over the past 12 months, there has been a number of key areas that GPSA has been able to make inroads.

The further expansion of multi-peril crop insurance products available in South Australia and the Commonwealth Government subsidy to partially offset some of the establishment costs has been a step in the right direction for grain producers looking to manage risk. However, support from the State Government is also needed to reduce the establishment costs of these risk management products. Waiving stamp duty on premiums would likely reduce reliance on government in times of drought.

Last year GPSA released a draft mining policy for consultation at the 2015 AGM which was adopted as policy in early 2016. With \$40 billion in investment in agricultural production on SA's freehold land, it is clear that landholders are not being dealt with fairly by government around mining and exploration. GPSA continues to press for reform in dealing between landholders and mining and exploration companies.

Russian wheat aphid was detected for the first time in Australia this year in several areas of SA. The foresight of, and collaboration between, government, industry and the production sector saw a well prepared response to the incursion and integrated pest management control measures rolled out.

Work on transport and the movement of agricultural plant and equipment has continued to reduce the level of red tape faced by farmers. The 90-day transport project has already delivered economic benefits and GPSA – through Primary Producers SA – continues to follow up on the list of transport priorities identified by producers across the state.

Market access and customer expectations are key to extracting premium prices for grain into overseas markets, particularly when low cost grain producing countries are knocking on the door of our existing grain customers. Australia has an excellent record in providing high quality food and it is important to maintain that reputation into the future.

In 2016 GPSA successfully applied to the Commonwealth Government Industry Skills Fund for approximately \$300,000 to help offset the cost of training for farmers undertaking the Diploma of Agribusiness Management and other accredited training.

Being a well-funded organisation has enabled GPSA to grow its resources to better communicate and develop policy and to be able to influence decisions at the highest level.

I would like to thank Garry Hansen for his role as Chairman of GPSA over the past four years and the effort he has put into building the credibility and relationships needed with government, opposition, government departments, national and state organisations and industry to enable GPSA to have a strong voice in advocating on behalf of SA grain producers.

I would also like to take this opportunity to thank the team at GPSA for their efforts and endeavour in developing and promoting policy and communication with growers and stakeholders. A great job from Belinda, Trudy, Amanda and Bel.

Darren Arney.

Financial Reporting

Profit & Loss

	30/06/2016	30/06/2015
	\$	\$
INCOME		
PIFS Funds	1,200,000	1,200,000
Grants - SAFF WMA	-	996
Sundry Income	8,342	7,235
Rental Income	-	2,235
SABAC Corporate Membership	4,500	4,500
Training (Industry Skills Fund)	86,729	
Interest	2,626	3,391
TOTAL INCOME	1,302,197	1,218,357
EXPENSES		
Accounting	720	5,550
Administration	35,122	44,225
Advertising/Communication	58,922	34,209
Audit Fees	4,450	6,300
Consulting Fees	154,358	71,008
Contribution to GPA	100,000	100,000
Contribution to PPSA	12,000	12,000
Contribution to Uni of Adelaide PhD	30,000	30,000
Directors Fees	123,000	104,750
Employment Expenses	446,079	458,006
Industry Skills Fund	64,944	-
Insurance	4,452	4,401
Legal Fees	35,114	17,080
Meetings/Functions	17,883	28,898
Motor Vehicle Expenses	35,714	29,072
Rent/Occupancy	28,921	27,636
Seminars & Conferences	24,489	21,013
Sitting Fees	9,843	7,391
Telephone/Internet	11,376	11,542
Travel	46,838	46,831
TOTAL EXPENSES	1,244,227	1,059,912
TOTAL COMPREHENSIVE INCOME		
ATTRIBUTABLE TO MEMBERS OF THE ENTITY	57,970	158,445

Balance Sheet

	30/06/2016	30/06/2015
	\$	\$
ASSETS		
Current Assets		
Cash at Bank - National Australia Bank	353,346	227,798
Term Deposit - National Australia Bank	10,000	10,000
Accounts Receivable	25,679	109,573
GST Receivable	6,069	12,467
Petty Cash	200	200
Prepaid Expenses	12,639	4,890
Total Current Assets	407,933	364,928
Non-Current Assets		
Plant & Equipment at Cost	16,930	15,130
Less Accumulated Depreciation	(12,206)	(8,574)
	4,724	6,556
Motor Vehicles	59,126	59,126
Less Accumulated Depreciation	(17,964)	(12,084)
	41,162	47,042
Total Non-Current Assets	45,886	53,598
TOTAL ASSETS	453,819	418,526
LIABILITIES		
Current Liabilities		
Trade & Other Payables	42,999	52,690
Accrued Expenses	47,300	53,484
PAYG Withholding Payable	9,940	8,492
Employee Provisions	20,834	18,192
Loan - Toyota	32,243	43,135
Total Current Liabilities	153,316	175,993
TOTAL LIABILITIES	153,316	175,993
NET ASSETS	300,503	242,533
MEMBERS FUNDS		
Retained Earnings	300,503	242,533
TOTAL MEMBERS FUNDS	300,503	242,533

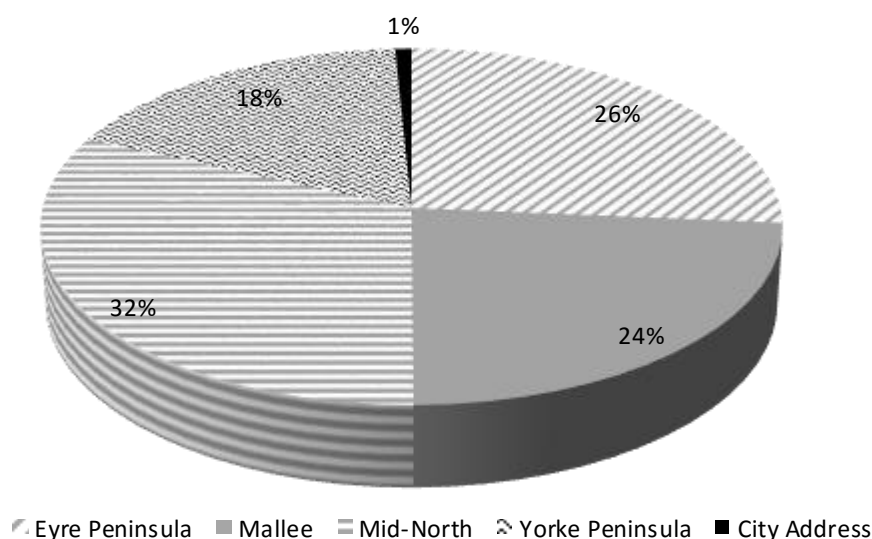
Project Expenditure

EXPENDITURE	Full Year Actual	Full Year Budget	Variance
1 Grain Stewardship program	202,684.22	200,000.00	(2,684.22)
2 Grain Freight and Logistics Plan	81,266.88	50,000.00	(31,266.88)
3 Communication and Grower Consultation Framework	68,394.13	50,000.00	(18,394.13)
7 Biosecurity	5,779.07	5,000.00	(779.07)
10 Review Market Information Availability	16,000.00	50,000.00	34,000.00
14 Review and Evaluation of Grain Marketing Products	-	50,000.00	50,000.00
15 Increased Competition in Grain Markets in South Australia	109,455.67	150,000.00	40,544.33
16 Worker Health and Safety	44,137.60	50,000.00	5,862.40
17 Natural Resource Management	21,161.54	30,000.00	8,838.46
18 Promotion of Agriculture to Customers and Community	33,032.89	50,000.00	16,967.11
23 Grains R&D Oversight	53,169.50	50,000.00	(3,169.50)
24 Improved access and efficiency of Port Facilities	45,000.00	50,000.00	5,000.00
26 Young Farmers and the future	-	20,000.00	20,000.00
28 Pre and Post Harvest Technical Forums	-	15,000.00	15,000.00
30 Thevenard Port Terminal Access	41,924.79	50,000.00	8,075.21
32 Fees for affiliation of relevant industry bodies	159,978.15	140,000.00	(19,978.15)
33 South Australian Barley Advisory Committee	7,942.48	10,000.00	2,057.52
34 Dissemination of project outcomes to fund contributors	15,480.60	20,000.00	4,519.40
35 Grain Production and Competing/Complementary Land Use	98,930.68	100,000.00	1,069.32
36 Grain Production and Capital Access	65.52	25,000.00	24,934.48
37 Capacity Building	72,586.94	50,000.00	(22,586.94)
	1,079,282.85	1,215,000.00	135,717.15
Administration	100,000.00	100,000.00	-
	100,000.00	100,000.00	-
TOTAL EXPENDITURE	1,179,282.85	1,315,000.00	135,717.15

Membership

The GPSA database currently contains the names of 2033 South Australian grain producing businesses; of these 1280 have completed an Application for Membership form.

Membership by Region:



Projects 2016-2017

No	Strategy	Action Milestones	Budget Allocation 2016-17
1	Grain Stewardship		\$200,000
	Promote "Growing Australian Grain: Safely managing risk with crop inputs and grain on farm" booklet	Promote to primary producers and stakeholders.	Ongoing
	Gather and disseminate information to improve market access.	Work with AEGIC and GIMAF to promote SA grain overseas.	Ongoing
	Review and highlight safe crop protection product use.	Engage with NRTS on crop protection products and promote the safe use of products.	Annually June
	Ensure continued access to crop protection products.	Contribute to National Working Party on Grain Protection and report back to growers and industry.	Annually June
	Review existing QA and stewardship programs.	Contribute to National Working Party on Pesticide Application and report back to growers and industry.	Ongoing
	Highlight and build upon SA brand premium food and wine from a clean environment.	Work with industry to improve supply chain dynamics and educate growers around safe food handling	Ongoing
		Review storage and handling agreements and develop dispute resolution processes	Ongoing
		Review Industry codes relevant to grain producers including harvest, transport, burning,	Ongoing
		Engage with stakeholders on spray drift legislation and review.	Ongoing
	NHVR	Facilitate flexible transport arrangements for primary producers.	Ongoing
	Seek expert review into the supply chain	Engage high-level consultant to review supply chain.	Ongoing
	ESCOSA supply chain review.	Participate in ESCOSA review.	Ongoing
	Identify impact of road user charge.	Study on impact of road user charge. Associated impact of road/rail combinations and impact of growers running own trucks.	Ongoing

No	Strategy	Action Milestones	Budget Allocation 2016-17
2	Grain Freight and Logistics Plan		\$200,000
	Review existing freight and logistics freight plan.	Establish Industry roundtable on effective and efficient grain movement.	March annually
	Improve grain transport and logistics within South Australia to reduce transport costs by 10%.	Work with industry stakeholders including Heavy Vehicle Industry Forum.	Ongoing
	Improve allocation of vessel capacity to ensure timely and efficient export of grain.	Review Viterro auction allocation system and new port code of access	October & May annually
	Improve access to grain storage and handling facilities.	Progress recommendations from State Select committee on grain handling.	Ongoing
	Reduce costs and improve efficiency of grain freight and logistics	Work with DPTI PIRSA and other stakeholders to develop grain transport and logistics plan (2016-2017)	Ongoing
		Review proposed new market entrants.	Ongoing
		Review road, rail and shipping arrangements.	Ongoing
		Recommendations to progress 90-day transport project.	Ongoing
	NHVR	Facilitate flexible transport arrangements for primary producers.	Ongoing
3	Communication and Grower Consultation Framework		\$50,000
	Develop an effective communication framework for consultation with all grain producers in SA.	Monthly newsletter.	Ongoing
		Annual Report.	September annually
	Regular newsletter communication with grain producers via email and post.	Attend Field Days and Grower Meetings.	Ongoing
		Communication Program.	Ongoing
	Current website with good functionality and information useful to grain producers.	Regular Website updates.	Ongoing
	Make becoming a member simple and attainable.	Media Releases.	Ongoing

No	Strategy	Action Milestones	Budget Allocation 2016-17
	Membership application available via online form or download from website and fax/email to GPSA. Membership forms available from GPSA Directors and Staff Membership forms available at industry forums and meetings.	Evidence of growing membership numbers. Updated database.	Ongoing Ongoing
7	Biosecurity		\$25,000
	Maintain stringent controls around pest and disease incursion in South Australia.	Develop action plan in conjunction with Biosecurity SA. Work with Biosecurity SA at field days and other grower-attended events.	Ongoing Ongoing
10	Review Market Information Availability		\$50,000
	Increase competitor activity by ensuring grains stock information is available to all industry stakeholders in a timely, practical and cost effective manner. Review stock information transparency and stock information services. Review price transparency and pricing services.	Work with GPA and other SFO's to improve stocks information reporting to all market participants. Aid in the evaluation and development of market information services.	April Ongoing
14	Review and Evaluate Grain Marketing Products & Transactions		\$30,000
	Develop a standardised reporting structure of grain marketing products including concise reporting of performance. Ensure accountability of pool operators to grain producers. Review current legislation around grain pools exemption from Australian Financial Services Regulation Facilitate training of grain producers and industry around different grain marketing tools and products. Assist industry in developing new and innovative products to manage	Work with industry and government around accurate reporting of marketing products. Work with industry regulators around legislation and compliance of pools and other grain marketing products Assist grain producers in protecting their interest in grain marketing. Work with industry stakeholders around improved risk management products for grain producers. Review counter party solvency and capacity to pay and make	Ongoing Ongoing Ongoing Ongoing October annually

No	Strategy	Action Milestones	Budget Allocation 2016-17
	price, production and cash flow risks in the selling strategies of grain	recommendations to government and industry	
15	Increased Competition in Grain Markets in South Australia		\$100,000
	Foster the development of a competitive supply chain and ensure access equality and access for grain traders in South Australia.	Attend Australian Grains Industry Conference and report to growers and industry stakeholders.	August annually
	Review current access arrangements for third party and grain producer deliveries through the BHC.	Progress recommendations from State Select committee on grain handling.	Ongoing
	Assist grain exporters and merchants in accessing South Australian Grain.	Work with industry to determine and reduce barriers to competition.	Ongoing
	Promote South Australian grain to international national and domestic consumers.	Work with industry bodies in improving understanding of grain markets and the supply chain.	Ongoing
	Ensure export out turn standards for bulk and containerised grain is maintained and enhanced.	Work with industry bodies in improving understanding of grain markets and the supply chain.	Ongoing
16	Worker Health Safety and Wellbeing / Industrial Relations		\$30,000
	Ensure grain producers are aware of, and promote compliance with, WHS policy.	Communicate key legislation items to growers. Website links to relevant information.	Ongoing Ongoing
	Provide input into improving WHS issues.	Work with PPSA. Engage WHS Consultant to produce policies relevant to grain producers	Ongoing Ongoing
	Work with industry stakeholders.	Work with SafeWorkSA to promote WHS manual developed for farmers.	Commence July
17	Natural Resource Management		\$30,000
	Provide ongoing support in developing sustainable farming practices.	Provide support to grower representation at NRM.	Ongoing
18	Promotion of Agriculture to Customers and Community		\$50,000
	Promote Agriculture to consumers and the community.	Work with industry partners and stakeholders to promote benefits of ag socially, financially and environmentally via social licence project and promotional publication.	Ongoing
23	Grains Research and Development		\$50,000
	Provide grower input into RD&E projects and progress extension of R&D activities.	Represent grain producers as key stakeholders in RD&E funding and outcomes	October and February annually

No	Strategy	Action Milestones	Budget Allocation 2016-17
	Assist in the extension and communication of RD&E projects.	Participate in farmer extension days including updates, crop walks and open days.	Ongoing
	Co-ordinate dissemination of grains RD&E.	Jointly conduct Technical Forums with SAGIT and other industry stakeholders.	March annually
	Ensure good governance around grain producer contributions to RD&E funding.	Provide oversight of SAGIT trustee selection.	Ongoing
24	Improved access and efficiency of Port Facilities		\$50,000
	Develop solutions with industry and government around efficient and cost effective access to grain export port facilities.	Review LTA performance and port access arrangements.	October annually
	Participate in development of alternative port facilities.	Facilitate a review of physical constraints to port access.	Ongoing
	Assist in third party access to port terminals.	Attend meeting of Grains Industry Association SA to promote efficient port access and grain transport.	Ongoing
28	Pre- and Post-Harvest Forums		\$15,000
	Provide a forum to annually review harvest issues and to present solutions and research prior to harvest of the subsequent year.	Conduct grower priorities survey	July
		Conduct post-harvest review survey.	December
	Invite industry stakeholders to attend and present.	Conduct Shed Meetings.	July
30	Thevenard Port Terminal Access		\$50,000
	Improve grain prices received for deliveries in the Thevenard zone.	Develop a feasibility study around upgrading the Thevenard port terminal to improve grain export efficiency and cost effectiveness.	Ongoing
	Identify factors contributing to the price differential between Pt Lincoln and Thevenard.		
32	Affiliation with Industry Bodies		\$300,000
	Assist funding of national bodies to promote issues of national influence on grain producers.	Assist in policy development through the national Grain Producers Australia as the Representative Organisation under the PIERD Act.	Ongoing
	Work with national grains industry stakeholders and organisation.	Participate in GPA Grains Policy Council.	Quarterly

No	Strategy	Action Milestones	Budget Allocation 2016-17
	Develop and implement policy on cross commodity issues at state and national level.	Relationship with NFF (via GPA) to further primary producers concerns at a national level. Membership of Primary Producers SA.	Ongoing Annual
33	South Australian Barley Advisory Committee		\$10,000
	Provide secretariat services to SABAC. Convene two meetings per annum bringing together growers, traders, plant breeders and maltsters to discuss matters affecting the Barley industry in SA. Distribute minutes of other barley groups to SABAC. Distribute minutes of SABAC meeting to SEBAC and WABAC.	Convene April meeting. Convene September meeting. Minutes of SEBAC and WABAC distributed to SABAC members. Distribute SABAC minutes to SEBAC and WABAC.	April annually September annually
34	Dissemination of project outcomes to fund contributors		\$20,000
	Dissemination of project outcomes to fund contributors. Review project progress against milestones annually and report to PIRSA.	Project report to PIRSA. Release Annual Report at AGM	Quarterly September annually
35	Grain Production and Competing / Complementary Land Use		\$125,000
	Scope grain production and alternative land uses and the effects on grain producers and the grain value chain	Work with stakeholders in minimising the impacts of conflicting land use. Educate grain producers in rights and obligations in regards to issues such as exploration, mining, native vegetation, wind farms, aboriginal heritage, local government and urban development Review and make recommendations on legislation	Ongoing Ongoing Ongoing
36	Grain Production and Capital Access		\$25,000
	Provide input to review existing and new and innovative ways to attract capital to grain production	Work with industry and government on business and capital access models to benefit grain producers.	Ongoing

No	Strategy	Action Milestones	Budget Allocation 2016-17
		Facilitate business management education and risk management to enable improved business outcomes	Ongoing
37	Capacity Building		\$60,000
	Improve capacity of information and skills to grain producers and the supply chain to build financial outcomes for grain producers.	Sponsor Adelaide University PhD in Agricultural Economics for the benefit of grain producers.	Annually
	Opportunities for young farmers.	Build young farmers program.	Ongoing
	Provide educational opportunities.	Access to Industry Skills Fund.	Ongoing
	Resilience for grain producers and their community.	Facilitate access to services.	Ongoing