



**GRAIN
PRODUCERS SA**
The voice of South Australian growers

News

DECEMBER 2020

Update on Australian barley trade to China

GPSA welcomes the announcement by Minister for Trade, Tourism and Investment Mr Simon Birmingham that Australia will take China's decision to impose anti-dumping and countervailing duties of 80.5% against Australian barley to the World Trade Organisation (WTO).

The tariffs are a result of anti-dumping and countervailing investigations initiated by China's Ministry of Commerce in 2018. 'Dumping' refers to the claim that Australian barley was being sold at a lower price than our domestic market, causing harm to China's domestic production.

The Australian industry strongly refutes these allegations.

The tariffs are predicted to cost the Australian barley industry \$2.5 billion over the next five years.

Without Government intervention or appropriate dispute resolution, the tariffs as imposed on 19 May 2020 will not be removed until May 2025.

Growers should understand that the WTO dispute is a long-running process and is expected to take a number of years, during which time China may not be a customer of Australia.

Hence, while Australia is in the process of pursuing a resolution under the WTO, growers should make decisions regarding their on-farm rotations, including barley, which reflect current global demand and trends.

GPSA supports the diversification of Australian grain export markets and encourages growers to continue to watch the situation closely and manage price risk accordingly when planning for the 2021 season.

GPSA will continue to work with national organisations including Grain Producers Australia and the National Farmers' Federation on behalf of SA growers on this issue. GPSA will continue update growers as this situation develops.



SAVE THE DATE: Trade and market access workshops coming in 2021!

GPSA are proud to announce that Market Ready and Beyond the Silo workshops are coming to a location near you in February 2021!

Save the date to dive into a wealth of trade and market access information during a full day of FREE interactive sessions led by industry experts.

Feature topics include how to best manage phytosanitary barriers to trade and marketing tips to diversify your grain markets.

Registrations will open in early January, with places limited. Keep an eye on our social media and website for updates!

Resources to help ensure your grain is Market Ready are available now on the GPSA website via www.tinyurl.com/GPSA-market-ready

Before the workshops kick off in February, you can also listen to the Beyond the Silo podcast. Tune in to join host Drew Radford and independent consultant Jonathan Wilson as they discuss different aspects of trading grain – from basis to foreign exchange to contracts – to help growers make more informed marketing decisions. The podcast is available on Apple Podcasts, Spotify or Soundcloud, accessible via the GPSA website at www.bit.ly/GPSA-BTS



**BEYOND THE
SILLO**

Grain marketing tips for growers

WORKSHOP DATES 2021

2 February – Wudinna	4 February – Cummins
16 February – Yorketown	18 February – Balaklava
23 February – Tailem Bend	25 February – Naracoorte

Market Ready is an initiative of the South Australian Grain Market Access Group. It is delivered by Grain Producers SA with the support of the Federal Government's Agricultural Trade and Market Access Cooperation Program.

Beyond the Silo is run in partnership with Grain Trade Australia and proudly supported by the SA Government, Regional Growth Fund.

Reminder: GPSA's office will be closed from 24 December – 6 January

GPSA wishes you and your family a Merry Christmas and a Happy New Year!

Successful heavy vehicle workshops recommencing in 2021

South Australian primary producers have the chance to join more than 250 others who have developed their understanding of heavy vehicle safety and maintenance as part GPSA's Roadworthy Heavy Vehicles... Made Easy! workshops, recommencing in January 2021.

Theory and practical workshops provide attendees with industry-specific information regarding the NHVR Heavy Vehicle Inspection Manual, with a focus on road safety, compliance and maintenance responsibilities.

New heavy vehicle safety operations between the NHVR and South Australian Police (SAPOL) on the Augusta Highway support the need for vigilance in maintaining heavy vehicle roadworthiness. SAPOL issued a 'significant number of defect and expiation notices' in the October 2020 operation. This provides a timely reminder for all heavy vehicle owners and operators to ensure they understand their heavy vehicle safety requirements.

Anthony Pfitzner, a GPSA member and primary producer, found the practical workshop in Riverton particularly valuable to his maintenance practices.

"We have staff who regularly drive our trucks and I want to ensure my vehicles are safe and roadworthy for them," he said.

"We get our mechanic to do annual checks on the truck, but we don't get to sit and go through the inspection and what to look for in great detail with them like we could in the practical workshop," he said.

"Whatever goes on the road needs to be roadworthy, whether that be a farm-to-farm truck or a truck carting grain and hay on the highway. It's important for us as farmers to take responsibility for heavy vehicle roadworthiness."

The first workshop for 2021 will be held at Tanunda on Monday 18 January, before the team head to Loxton, Riverton and Clare.

The Roadworthy Heavy Vehicles... Made Easy! campaign has been funded by the NHVR's Heavy Vehicle Safety Initiative Program, with the support of the Federal Government.

To find out more and to register for a workshop, visit www.tinyurl.com/GPSA-RHV



Growing GM canola in 2021?

Growers intending to grow genetically modified (GM) canola in the 2021/22 season to be delivered to a Viterra site are encouraged to complete the following survey to assist Viterra to understand and plan where GM segregations may be required. The survey will close midnight Sunday 10 January 2021 and all responses are kept strictly confidential and anonymous.

Take the Viterra survey at www.surveymonkey.com/r/GMcanola

Update on Viterra's ACCC application to seek relief from Port Code

GPSA has provided a submission on Australian Competition and Consumer Commission's (ACCC) draft decision on Viterra's application to be exempt from certain obligations under the Bulk Wheat Code of Conduct.

The Code regulates bulk wheat port terminal operators in an attempt to provide fair access to third party exporters. Parts 3-6 of the Code prevent port terminal operators from discriminating or hindering access, and by requiring a mediation or arbitration in the event of a dispute.

In July 2019, Viterra applied to the ACCC seeking to have all six of their port terminal facilities in South Australia declared exempt from Parts 3-6 of the Code. GPSA has met with both the ACCC and Viterra several times to better understand Viterra's application and any impact on producers.

The ACCC's draft decision proposes to exempt Viterra's Port Adelaide Inner Harbour and Outer Harbor facilities from Parts 3-6 of the Code. Port Giles, Port Lincoln, Thevenard and Wallaroo facilities would remain subject to the Code in its entirety.

In response, GPSA formed the view that there was insufficient evidence to support an exemption of Viterra's Outer Harbor facility. We also continue to call for a nationally consistent, whole of supply chain approach to regulation. The Code is unevenly applied across Australia and does not capture the competition issues across the supply chain for parties other than bulk wheat exporters.

Find out more about our policy work at: www.grainproducerssa.com.au/policy/submissions/



Summer 2020 edition of Grain Producer is out now!

The summer 2020 edition of Grain Producer is now available! This edition of Grain Producer celebrates the launch of the SA Grain Industry Blueprint and GPSA's two, new Blueprint aligned projects.

We also feature the success of GPSA's campaign to lift SA's GM moratorium across mainland SA, taking a closer look at the opportunities for research, technology and innovation this has created for SA growers.

You will also find updates on GPSA's 'Roadworthy Heavy Vehicles... Made Easy!' program, and a special feature on Ag's young leaders in the spotlight.

Read the digital edition online at www.grainproducerssa.com.au or get in touch with the GPSA office to request a hard copy.



**GRAIN
PRODUCERS SA**

Level 2, 180 Flinders Street, Adelaide SA 5000 | Phone: 1300 734 884 | Fax: 1300 734 680
Email: info@grainproducerssa.com.au | www.grainproducerssa.com.au